Ref. No. IKGPTU/CRA/...1047..... Dated 21/Oct/2026

Directors/ HoDs (All Academic Departments)
University Main Campus & it's Constituent Campuses
I K Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Realty Assistant Pvt. Ltd. – Joint Campus Placement Drive.

Respected Sir/Madam

I K Gujral Punjab Technical University invite students of it's Main Campus & Constituent Campuses to participate in Realty Assistant Pvt. Ltd. – Joint Campus Placement Drive as per details attached below:-

Designation	:	Relationship Manager **(JD attached)**
Course/ Stream	:	B.Tech/ MCA/ M.Com/MA/M.Sc/ BA/ BBA/ B.Sc & B.Com/ MBA/ PGDM
Job Location	:	Noida
Salary Package	:	For BA/ BBA/ B.Sc/ B.Com: 5.50 LPA For B.Tech/ MCA/ M.Com/ MA/ M.Sc.:- 6.50 LPA For MBA/ PGDM:- 7.20 LPA **(Details attached)**
Batch Eligible	:	2027 passing out

Interested students may register at the link mentioned below:-

https://docs.google.com/forms/d/1FAH10k1RCypkXGJYpkfQTgwyGmPwegoLvoYkjFcSUb4/

You are requested to kindly direct the Training & Placement Officer(s)/ Faculty Coordinator(s) of your college/ campus to share the information with the concerned students. **Last date of online registration is 23-Oct-2026 before 1000 hrs.**

Date & time of the selection process will be informed later on.

With profound regards,

21-10-2026

Er. Mohit Jain
Assistant Registrar (CR&A)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Head (CR&A): For kind information
3. DR (ITS) - To upload at University website
4. File

I.K. Gujral Punjab Technical University
Jalandhar-Kapurthala Highway, Kapurthala -144 603. (M) : 94780-98136
E-mail : placements@ptu.ac.in **Website** : www.ptu.ac.in

VIRAAJ VENTURES

Some businesses operate within industries. Some create possibilities across them. At Viraaj Ventures, we bring both together through a growing group companies ecosystem spanning Real Estate, Land & Infrastructure development, IT, Civil Works, Advisory & Consulting, and more. Recognized by the likes of Times of India, Economic Times, Times Realty, Dainik Jagran, and more, we create opportunities for people to grow, contribute and shape the next big thing.

JOB DESCRIPTION

ROLE: Relationship Manager (Sales)

LOCATION: Noida

JOB SUMMARY

We are looking for a dynamic Relationship Manager to fuel our customer acquisition and drive revenue growth. The ideal candidate is driven to step out of their comfort zone and thrive in a highly rewarding environment.

ROLES AND RESPONSIBILITIES

- Reach out pre-qualified leads through outbound calling.
- Achieve & exceed daily / monthly calling and sales targets.
- Source / pursue leads through cold calling, networking, and social media.
- Engage clients, understand their needs, and recommend suitable products.
- Be comfortable with client meetings, including travel as necessary.
- Follow up with existing customers to drive repeat sales.
- Build and nurture strong client relationships.
- Stay updated on market trends, products, and competitors.
- Participate in marketing activities and events.

SKILLS & REQUIREMENTS

- A strong drive for career growth
- Effective communication and interaction skills.
- Willingness to work flexible hours, including rotational shifts.
- Maintains a professional outlook & understands business environment

SALARY STRUCTURE FOR BA/BBA/Bsc/B.Com

ANNEXURE – A			
Salary Component		**Monthly INR**	**Annual INR**
FIXED	Basic	8,440	1,01,280
	HRA	3,376	40,512
	Transport Allowance	2,500	30,000
	Special Allowances	6,784	81,408
	Total Gross Salary	**21,100**	**2,53,200**
CTC	IT Allowance	0	30,000
	Business Suit Allowance	0	30,000
	Retention Package	0	2,36,800
	Cost to Company	**45833**	**550000**

Beyond your salary, project- and location-based incentives enhance your package.

Retention Bonus:
Please Note: -
The eligibility criteria to avail the Retention Bonus of 2,36,800 /- is to complete two years in the organization. But on a good faith we will be releasing the same as per points given below -
· 30% of 2,36,800 on the completion of 1st year = Rs. 71,040 /-
· 70% of 2,36,800 on the completion of 2nd year = Rs. 1,65,760 /-

SALARY STRUCTURE FOR B.TECH/MCA/M.Com/MA/M.Sc.			
ANNEXURE – A			
Salary Component		**Monthly INR**	**Annual INR**
FIXED	Basic	10,040	1,20,480
	HRA	4,016	48,192
	Transport Allowance	2,500	30,000
	Special Allowances	8,544	1,02,528
	Total Gross Salary	**25,100**	**3,01,200**
CTC	IT Allowance	0	30,000
	Business Suit Allowance	0	30,000
	Retention Package	0	2,88,800
	Cost to Company	**54167**	**650000**

Beyond your salary, project- and location-based incentives enhance your package.

Retention Bonus:
Please Note: -
The eligibility criteria to avail the Retention Bonus of 2,88,800 /- is to complete two years in the organization. But on a good faith we will be releasing the same as per points given below -
· 30% of 2,88,800 on the completion of 1st year = Rs. 86,640 /-
· 70% of 2,88,800 on the completion of 2nd year = Rs. 2,02,160 /-

SALARY STRUCTURE FOR MBA/PGDM

ANNEXURE – A

Salary Component		Monthly INR	Annual INR
FIXED	Basic	11,200	1,34,400
	HRA	4,480	53,760
	Transport Allowance	2,500	30,000
	Special Allowances	9,820	1,17,840
	Total Gross Salary	**28,000**	**3,36,000**
CTC	IT Allowances	0	30,000
	Business Suit Allowance	0	30,000
	Retention Package	0	3,24,000
	Cost to Company	**60000**	**720000**

Beyond your salary, project- and location-based incentives enhance your package.

Retention Bonus:

Please Note: -

The eligibility criteria to avail the Retention Bonus of 3,24,000 /- is to complete two years in the organization. But on a good faith we will be releasing the same as per points given below -

- **30% of 3,24,000 on the completion of 1st year = Rs. 97,200 /-**
- **70% of 3,24,000 on the completion of 2nd year = Rs. 2,26,800 /-**