



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Office of Corporate Relations & Alumni

Ref. No. IKGPTU/CRA/...909.....

Dated...04/Aug/2026...

Directors/ Principals

All the University Campuses & it's Affiliated Colleges

I. K. Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Kotak Life Insurance - Joint Campus Placement Drive.

Respected Sir/ Madam

I K Gujral Punjab Technical University invite students of it's campuses & affiliated colleges to participate in Kotak Life Insurance - Joint Campus Placement Drive as per details mentioned below:-

Details are as mentioned below:-

Designation	:	Management Trainee Apprentices (Field Sales)
Course/Stream	:	PG (Any stream)
Batch Eligible	:	2026 passed out
Salary Package	:	3.50 LPA + Confirmation bonus - year end 80k (Basis Min. Criteria achievement)
Job Location	:	PAN India For Punjab: Amritsar, Jalandhar, Ludhiana, Patiala

Interested students may register at the link mentioned below :-

https://docs.google.com/forms/d/1oye6b8RN_CRsydgU6d6mAfnLD3xVVOPQWIDatpI8puI/edit

Detailed poster is attached for your reference.

You are requested to kindly direct the Training & Placement Officer/ Faculty Coordinator of Your college/ campus to share the information with the concerned students. **Last date of online registration is 06-Aug-2026 before 1200 hrs.**

With profound regards,

Er. Mohit Jain

Assistant Registrar (CR&A)

CC:

- Registrar, IKG PTU: For kind information
- Head (CR&A): For his kind information
- DR (ITS) - To upload at University website
- File.

"Propelling Punjab to a prosperous Knowledge Society"

I.K. Gujral Punjab Technical University

Jalandhar-Kapurthala Highway, Kapurthala -144 603. (M) : 94780-98136

E-mail : placements@ptu.ac.in **Website :** www.ptu.ac.in



Job Description

- Conduct prospecting activities in field work. Identify potential Life Advisors and lead their selection & onboarding process
- Manage a team of 10 to up to 30 LAs and provide performance support to Life Advisors to achieve sales targets and monitor the field activities
- Collaborating with the team members and join Life Advisors in fieldwork in order to achieve Sales Target
- Actively participate to Field Work to earn incentives & rebuilding team to achieve Sales Target

*Fixed CTC will increase from 2nd Yr through annual increment based on performance

Compensation & Benefits Post Confirmation

