



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ  
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA  
Centre for Training and Placement

Ref. No. IKGPTU/T&P/562.....

Dated 17/02/2026

**Directors/Principals**

**All the University Campuses**

**I K Gujral Punjab Technical University Jalandhar, Kapurthala**

**Sub: Jaro Education (www.jaroeducation.com) - Joint Campus Placement Drive.**

**Respected Sir/Madam**

I K Gujral Punjab Technical University invite students of its campuses to participate in Jaro Education - Joint Campus Placement Drive as per details mentioned below:-

Designation	:	Graduate Trainee / Management Trainee <b>(JDs attached)</b>
Course/ Stream	:	BCA/ BBA/ MBA/ MCA/ B.Tech/M.Tech (All streams)/ B.Sc/M.Sc (All streams) & All UG/PG Courses
Salary Package	:	<b>Graduate Trainee:</b> Upto Rs. 10.76 LPA (as per their zones) <b>Management Trainee:</b> Upto Rs. 14.56 LPA (as per their zones)
Job location	:	<b>Zone 1:-</b> Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram <b>Zone 2:-</b> Lucknow, Chandigarh, Jaipur, Ahmedabad, Indore, Kolkata & Kochi
Batch Eligible	:	2025 passed out & 2026 passing out

**Interested students may register at the link mentioned below:-**

Placement Portal Link: [placements.ptu.ac.in](http://placements.ptu.ac.in)

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/ department to share the information with the concerned students. **Last date of online registration is 20-Feb-26 before 1400 hrs.**

Date & time of the selection process will be informed later on.

**With profound regards,**

  
**Er. Mohit Jain**

Assistant Registrar (CR&A)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Head (CT&P): For kind information
3. Deputy Director (CR&A): For kind information
4. DR (ITS) - To upload at University website
5. File.

***"Propelling Punjab to a prosperous Knowledge Society"***

**I.K. Gujral Punjab Technical University**

Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580

**E-mail :** [placements@ptu.ac.in](mailto:placements@ptu.ac.in) **Website :** [www.ptu.ac.in](http://www.ptu.ac.in)

# jaro education

## *Jaro Education – Shaping the Future of Learning*

**Company Profile** - Jaro Education is India's most trusted online higher - education company. Founded in the year 2009 by Dr. Sanjay Salunkhe, we are profitable since our inception. Jaro Education acts as a bridge between top universities and ambitious learners, making world-class education accessible through technology.

**1<sup>st</sup> Mover**  
in Online Higher  
Education and Upskilling

**Profitable since 2009**  
On a standalone basis

**3,50,000+**  
Careers Transformed

**Partnerships with top  
IIMs, IITs and  
Universities**

**Empowering  
Career Growth  
of Working Professional's**

**200+ Executive  
Programs**  
in Management, Tech,  
Analytics & Leadership

### We're Listed on NSE & BSE Now



On September 30, 2025, Jaro Education was listed on the NSE and BSE, making it one of the few EdTech companies to be listed on the Indian stock exchanges. This marks a significant milestone in the education industry and serves as proof of a robust business model with strong governance.

### Awards & Accolades -



### **Academic Partners –**

<b>Leading IIMs</b>	<b>Leading IITs</b>	<b>NIRF Ranked Universities</b>	<b>International Partners</b>
IIM Ahmedabad	IIT Madras	IISc	(Massachusetts Institute of Technology)
IIM Kozhikode	IIT Delhi	Manipal	Wharton Interactive School
IIM Mumbai	IIT Bombay	Amrita	Rotman School of Management
IIM Indore	IIT Kanpur	XLRI	Swiss School of Management
IIM Trichy	IIT Roorkee	Chandigarh University	
IIM Nagpur	IIT Jammu	Amity University	
IIM Vishakhapatnam	IIT Palakkad	Symbiosis	
		DPU	
		Parul University	
		WeSchool	

**and many more.....**

### **What We're Looking For –**

1. Excellent Communication Skills
2. Strong ability to counsel and nurture candidates
3. Self motivated and drive to overachieve numbers
4. Strong follow up and closure skills
5. Product knowledge
6. Should stay updated with recent EdTech trends
7. Ethical selling, as it is Education.

### **What this role offers?**

#### **Attractive fixed pay with exceptional incentive potential**

- Achieve more, earn more, Employee Stock Option Plan (ESOP's) after 3 years of good work

#### **Hands-on counselling experience**

- Specialize in Education Consulting. Educating someone is a good deed, than selling FMCG products like whitening cream, hair oil OR Insurance products.

#### **Performance-driven learning**

- With rapid career growth opportunities. Women usually do well in counselling, hence women are more successful

#### **Exposure to India's top universities & executive programs**

- Continuous improvement & experience excellence

## Job Description

### **Roles & Responsibilities :- (end to end sales process)**

- Counselling working professionals and fresh graduates for online higher education like MBA, MTech, MCA and certification programs.
- Daily calling atleast 80-100 working professionals (Talk-time 2-3 hours daily) to understand their upskilling goals
- Conduct counselling sessions via calls or video to match learners with ideal programs
- Maintain and nurture a strong lead pipeline through CRM & follow-ups

### **Work Schedule**

Days: Monday – Saturday

Timings: 10:00 AM – 7:00 PM'

## Remuneration Structure

### **(Zone 1) -**

<b>Locations*</b>	<b>Mumbai, Pune, Bengaluru, Hyderabad, Chennai &amp; Gurugram  (amount in months)</b>
<b>Fixed Component</b>	<b>Rs. 40,000</b>
<b>Additional House - Rent Allowance**</b>	<b>Rs. 10,000</b>
<b>Travel Reimbursement</b>	<b>Rs. 3,000</b>
<b>Monthly Incentives</b>	<b>Rs. 20,000</b>
<b>Performance - cum - Continuity Bonus***</b>	<b>Rs. 2,00,000 p. a.</b>
<b>Total (C. T. C.)</b>	<b>Rs. 10,76,000 p. a.</b>

### **(Zone 2)-**

<b>Locations*</b>	<b>Lucknow, Chandigarh, Jaipur, Ahmedabad, Indore, Kolkata &amp; Kochi  (amount in months)</b>
<b>Fixed Component</b>	<b>Rs. 30,000</b>
<b>Travel Reimbursement</b>	<b>Rs. 3,000</b>
<b>Monthly Incentives</b>	<b>Rs. 20,000</b>
<b>Performance - cum - Continuity Bonus***</b>	<b>Rs. 2,00,000 p. a.</b>
<b>Total (C. T. C.)</b>	<b>Rs. 8,36,000 p. a.</b>

\*Candidates can choose upto **3 preferred job locations**. However, basis - requirements the final job location will be allocated accordingly.

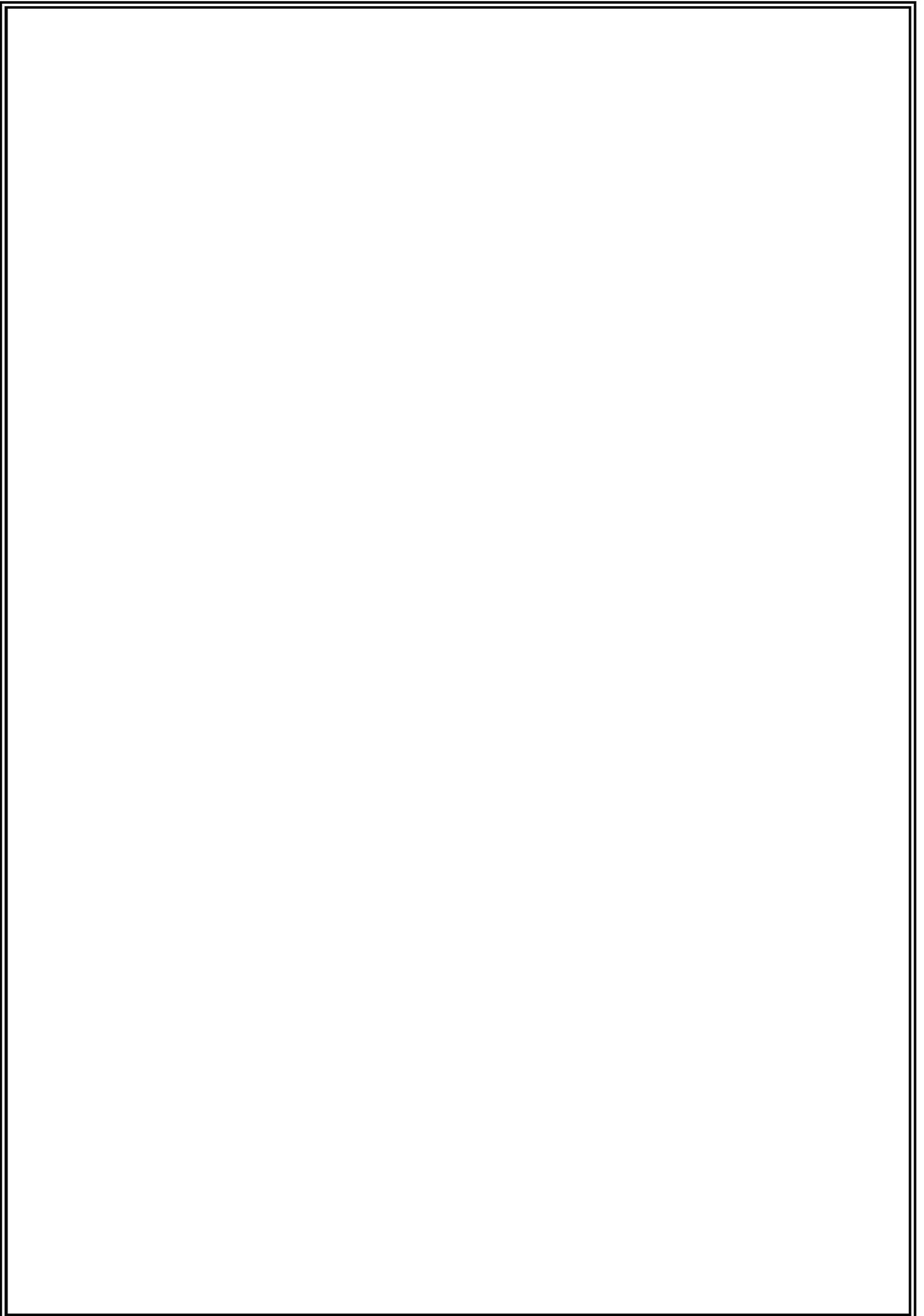
**\*\*Additional House - Rent Allowance** is provided only upon relocation to Mumbai. Candidates currently residing in Mumbai are not entitled to this component

**\*\*\*Performance - cum - Continuity Bonus** is a variable component mentioned in the remuneration structure - breakdown that aims to fulfil dual objectives -

- Rewarding consistency & excellence showcased in performance.
- Recognizing loyalty & commitment towards the organization.

Lastly, mentioned below are the **terms & conditions** for this bonus -

- If in the first 6 months - 100% targets are achieved, that employee will be paid **Rs. 60,000** upon successful completion of their 6 - months service.
- If in the next 6 months (7<sup>th</sup> to 12<sup>th</sup> month) - 100% targets are achieved, that employee will be paid **Rs. 1,40,000** upon successful completion of their 1 - year service.



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IIM Kozhikode	IIT Delhi	Manipal	Wharton Interactive School
IIM Mumbai	IIT Bombay	Amrita	Rotman School of Management
IIM Indore	IIT Kanpur	XLRI	Swiss School of Management
IIM Trichy	IIT Roorkee	Chandigarh University	
IIM Nagpur	IIT Jammu	Amity University	
IIM Vishakhapatnam	IIT Palakkad	Symbiosis	
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<b>Additional House - Rent Allowance**</b>	<b>Rs. 10,000</b>
<b>Travel Reimbursement</b>	<b>Rs. 3,000</b>
<b>Monthly Incentives</b>	<b>Rs. 25,000</b>
<b>Performance - cum - Continuity Bonus***</b>	<b>Rs. 4,00,000 p. a.</b>
<b>Total (C. T. C.)</b>	<b>Rs. 14,56,000 p. a.</b>

#### **(Zone 2)-**

<b>Locations*</b>	<b>Lucknow, Chandigarh, Jaipur, Ahmedabad, Indore, Kolkata&amp; Kochi (amount in months)</b>
<b>Fixed Component</b>	<b>Rs. 40,000</b>
<b>Travel Reimbursement</b>	<b>Rs. 3,000</b>
<b>Monthly Incentives</b>	<b>Rs. 25,000</b>
<b>Performance - cum - Continuity Bonus***</b>	<b>Rs. 4,00,000 p. a.</b>
<b>Total (C. T. C.)</b>	<b>Rs. 12,16,000 p. a.</b>

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- If in the next 6 months (7<sup>th</sup> to 12<sup>th</sup> month) - 100% targets are achieved, that employee will be paid **Rs. 2,80,000** upon successful completion of their 1 - year service.