



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/...537.....

Dated...27/01/2026

Directors/ Principals

All the University Campuses & it's Affiliated Colleges

I K Gujral Punjab Technical University Jalandhar Kapurthala

Sub: Pin Click (www.pinclick.com) – Joint Campus Placement Drive.

Respected Sir/ Madam

I K Gujral Punjab Technical University invite students of its campuses & affiliated colleges to participate in Pin Click (www.pinclick.com) as per details mentioned below:-

Designation	:	For PG:- Area Sales Manager For UG:- Senior Property Advisor (Fast Track to Area Manager)
Job Location	:	Bangalore
Course/Stream	:	MBA
Salary Package	:	For MBA: First 6 months: 6.60 LPA (3.60 L fixed+3.00 L variable) After 6 months (Area Sales Manager): 7.80 LPA (4.80 L fixed + 3.00 L variable) For UG:- First 6 months: 6.00 LPA (3.00 L fixed+3.00 L variable) After 6 months (Senior Property Advisor): 6.60 LPA (3.60 L fixed +3.00 L variable) (There will be a training of 5-7 days (Classroom and Field training))
Batch Eligible	:	2025 passed out & 2026 passing out
Selection Process	:	Interview

Detailed Job Description is attached for your reference.

Interested students may register at the link mentioned below:-

https://docs.google.com/forms/d/1ULbtXVGW2WKy-BFIL-AZOH9_rQVTLAa2VPHOUICGSK8/edit

Key Responsibilities:-

1. Convert prospects into customers by showcasing suitable residential properties.
2. Use marketing-generated and self-generated leads for sales.
3. Conduct site visits and liaise with developers for clarifications.
4. Follow set sales processes and ensure client satisfaction.
5. Provide after-sales services.

Eligibility:-

1. MBA degree / Pursuing MBA
2. Good communication skills
3. Positive attitude and ability to conduct at least 2 meetings daily
4. Aptitude to understand client needs and pitch property solutions
5. Passion, ownership, and willingness to work on-field
6. Two-wheeler and valid driving license mandatory

“Propelling Punjab to a prosperous Knowledge Society”

I.K. Gujral Punjab Technical University

Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580

E-mail : placements@ptu.ac.in **Website :** www.ptu.ac.in

You are requested to please direct the Training & Placement Officer/ Faculty Coordinator of your college/ campus to circulate the information with the concerned students. **Last date of online registration is 29-Jan-2026 before 1300 hrs.**

Date & Time of the selection process will be informed later on.

With profound regards,



Er. Mohit Jain

Assistant Registrar (CR&A)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Registrar: For kind information
3. Head (CT&P): For kind information
4. Deputy Director (CR&A): For kind information
5. DR (ITS) - To upload at University website
6. File.



About Pin Click

Pin Click is a tech-enabled, independent real estate advisor. We are among the largest property advisory firm in the residential segment in Bangalore. We work with real estate developers to market their residential inventory, accelerating sales and providing unbiased advisory services to simplify the home buying process for clients. Our mission is to transform real estate transactions into intelligent, efficient, and rewarding experiences.

We advise clients on investing in residential properties of Tier 1 Developers like, Godrej, Lodha, L&T, Shapoorji, Prestige, Sobha, Brigade, Puravankara among others.

We are looking for highly motivated individuals with a sales orientation for the post of Associate Property Advisors and Property Advisors

Job Description

This is a full-time on-site role for a Property Advisor based in Bengaluru. The Property Advisor will be responsible for managing client relationships, providing investment advice, and assisting clients throughout the home buying process. The role involves showcasing and advising clients to invest in various residential properties.

- Connect with the Hot Leads given by the company and network with Registered & New Clients
- Manage Client Query on phone & Convert tele-conversation into a personal meeting
- Meet prospective customers and understand their real estate needs
- Provide best possible solution to customers
- Swiftly arrange site visit for the customer and accompany customer during site visit
- Provide personalized service to the customers during Negotiation and close the deal
- Work closely with internal CRM team to ensure hassle free after sales service
- To ensure that the targets are achieved according to the business plan
- Keep close watch on real estate market trends & Reports
- To prepare status report on the deals those which are under various stages of progress/negotiation using CRM/ERP

Job Requirements:

- Must have 2 Wheeler and willing to travel locally
- Strong relationship building skills and ability to network
- Strong communication skills
- High on energy and committed individual