



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/.530.....

Dated. 22/Jan/2026

Directors/ Principals

All the University Campuses & it's Affiliated Colleges

I K Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: FORGE - Naukri Corp Sales (a vertical of Naukri.com) - Joint Campus Placement Drive.

Respected Sir/Madam

I K Gujral Punjab Technical University invite students of its campuses & affiliated colleges to participate in FORGE - Naukri Corp Sales (a vertical of Naukri.com) - Joint Campus Placement Drive as per details mentioned below:-

Job Title	:	Sr. Executive – Corporate Sales
Course/ Stream	:	MBA/PGDM (Marketing)
Salary Package	:	6.00 LPA (4.50 + 1.50); travel reimbursement is paid over
Batch Eligible	:	2026 passing out
Eligibility Criteria	:	Candidate should be a native of mentioned locations only (candidates ready for relocation are not eligible)

Locations With Open Requirements:

Agra	Solan	Mangalore	Kota
Kanpur	Chandigarh	Jalandhar	Jaipur
Raipur	Ludhiana	Tirunelveli	Surat

Key Responsibilities

- Develop new business through prospecting and consultative selling.
- Customize solutions using our diverse product portfolio.
- Build impactful proposals, negotiate, and close high-value deals.
- Cross-sell and up-sell to deepen relationships with existing clients.
- Collaborate with cross-functional teams to ensure delivery excellence.
- Consistently achieve KRAs and business growth targets.

Desired Skills

- Excellent communication & presentation skills
- Ability to influence and negotiate for win-win
- Learning aptitude & position attitude
- Passion for sales
- Ability to work under pressure

Handwritten signature and date 22/Jan/2026

“Propelling Punjab to a prosperous Knowledge Society”

I.K. Gujral Punjab Technical University

Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580

E-mail : placements@ptu.ac.in **Website :** www.ptu.ac.in

Interested students may register at the link mentioned below:-

<https://docs.google.com/forms/d/e/1FAIpQLSfhaHNcQVVMelJsOIRxXRBigpk521wvSRBOUfeo2NPwggIYKw/viewform>

You are requested to kindly direct the Training & Placement Officer/ Faculty Coordinator of your college/ campus to share the information with the concerned students. ***Last date of online registration is 23-Jan-26 before 1600 hrs.***

Date & time of the selection process will be informed later on.

For any further queries, you may please call the undersigned @ +91-94780-98136.

With profound regards,


Er. Mohit Jain

Assistant Registrar (CR&A)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Registrar: For kind information
3. Head (CT&P): For kind information
4. Deputy Director (T&P): For kind information
5. DR (ITS) - To upload at University website
6. File.