



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/504.....

Dated 01/Jan/2026

Directors/ Principals

All the University Campuses & it's Affiliated Colleges

I K Gujral Punjab Technical University Jalandhar Kapurthala

Sub: Bajaj Finance Limited - Joint Campus Training & Placement Drive.

Respected Sir/ Madam

I K Gujral Punjab Technical University invite students of its campuses & affiliated colleges to participate in Bajaj Finance Limited - Joint Campus Training & Placement Drive as per details mentioned below:-

Designation	:	Deputy Managers - Field Sales (Details attached)
Course/ Stream	:	MBA
Batch Eligible	:	2026 passing out
Job Location	:	Chandigarh
Salary Package	:	For Metro location:- Fixed: 4.50 LPA Total CTC: 5.69 LPA For Non-Metro location:- Fixed: 3.90 LPA Total CTC- 4.93 LPA

Selection Process : Aptitude Test, HR Underwriting Round & Interview

Interested students may register at the link mentioned below:-

<https://sprw.io/stt-3PVRU>

You are requested to kindly direct the Training & Placement Officer/ Faculty Coordinator of your college/ campus to share the information with the concerned students. **Last date of online registration is today 01-Jan-26 before 1700 hrs.**

Date & Time of the selection process will be informed later on.

With profound regards,


Er. Mohit Jain
Assistant Registrar (CR&A)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Registrar: For kind information
3. Head (CT&P): For kind information
4. Deputy Director (CR&A): For kind information
5. DR (ITS) - To upload at University website
6. File

"Propelling Punjab to a prosperous Knowledge Society"

I.K. Gujral Punjab Technical University
Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580
E-mail : placements@ptu.ac.in Website : www.ptu.ac.in

Key Responsibilities:

- **Team Management :** Recruit, onboard, retain, and lead a team of Off-Roll Field Officers (FOS). Maintain productivity and pickup metrics.
- **Channel & Portfolio Management :** Own and control all sales channels. Track delinquency and ensure hygiene via PDD collection and portfolio monitoring.
- **Customer Relations :** Handle customer escalations and complaints effectively.
- **Data & CRM Management :** Track conversion, productivity, data penetration metrics. Update lead status within 24 hours.

Note:

- Candidates **will get leave for the examination.**
- Once the candidate is selected, **onboarding will happen immediately.**
- This is a **sales field job**; only candidates interested in **field roles should apply.**
- Candidates interested in the **mentioned location should only apply.**
- **Designation:** Deputy Managers (Once you join, for the first 6 months, your designation will reflect as Functional Trainees. After completing 6 months, your designation will be updated to Deputy Manager. Functional Trainees are equivalent to Deputy Managers, so please do not get confused, as this is the organizational structure.
- Departments: We have opening in one department - Used Car Finance.