



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/.....479.....

Dated 16/12/2025

Directors/ Principals,

All University Campuses and it's Affiliated Colleges,
I.K. Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Jaro Education (www.jaroeducation.com) - Joint Campus Placement Drive.

Respected Sir/ Madam,

In continuation of letter No. IKGPTU/T&P/476 dated 11.12.2025 issued by Center of Training and Placement, IKGPTU. Joint Campus Placement Drive by Jaro Education is scheduled on 17-Dec., 2025.

Venue of the placement drive : Sri Guru Nanak Dev Ji Auditorium, IKGPTU Main Campus, Kapurthala.

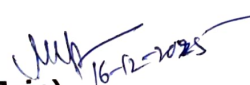
Reporting Time : 09:30 AM (Sharp)

Interested students (who could not registered) may register at the link mentioned below:

https://docs.google.com/forms/d/10Kuj2mu9IJA12AP5AEhmxatwISMnn9gOILTQbRk_BQM/edit

You are requested to kindly direct the Training & Placement Officer/ Faculty Coordinator of your college/ campus to share the information with the concerned students.

With profound regards,


(Mohit Jain)

Assistant Registrar (T&P)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Head (CT&P): For kind information
3. Deputy Director (T&P): For kind information
4. DR (ITS): To upload at University website
5. File

"Propelling Punjab to a prosperous Knowledge Society"

I.K. Gujral Punjab Technical University

Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580

E-mail : placements@ptu.ac.in **Website :** www.ptu.ac.in



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I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/476.....

Dated..11/Dec/2025

Directors/ Principals

All the University Campuses & it's Affiliated Colleges

I K Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Jaro Education (www.jaroeducation.com) - Joint Campus Placement Drive.

Respected Sir/Madam

In reference to the subject cited above & in continuation of Letter No. IKGPTU/T&P/462 dated 01-Dec-25 (Letter attached), IKGPTU invite students of its campuses & affiliated colleges to participate in Jaro Education - Joint Campus Placement Drive as per details mentioned below:-

As per telephonic conversation held with HR, Jaro Education, it is informed that the said placement drive may be scheduled on 16 or 17-Dec-2025 which was earlier proposed on 12-Dec-25.

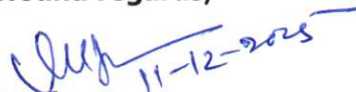
The venue of the placement drive is Sri Guru Nanak Dev Ji Auditorium, IKG PTU Main Campus Kapurthala.

Interested students may register at the link mentioned below. Last date of online registration has been extended to 15-Dec-25 before 1000 hrs.

https://docs.google.com/forms/d/10Kuj2mu9IJA12AP5AEhmxtwISMnn9gOILTQbRk_BQM/edit

You are requested to kindly direct the Training & Placement Officer/ Faculty Coordinator of your college/ campus to share the information with the concerned students.

With profound regards,


Er. Mohit Jain

Assistant Registrar (T&P)

CC:

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2. Head (CT&P): For kind information
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I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/462

Dated. 01/Dec/2025

Directors/Principals

All the University Campuses & it's Affiliated Colleges

I K Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Jaro Education (www.jaroeducation.com) - Joint Campus Placement Drive.

Respected Sir/Madam

In reference to the subject cited above & in continuation of Letter No. IKGPTU/T&P/346 dated 25-Aug-25 (Letter attached), IKGPTU invite students of its campuses & affiliated colleges to participate in Jaro Education - Joint Campus Placement Drive as per details mentioned below:-

Proposed Date : 12-Dec-2025
Venue : IKG PTU Main Campus, Kapurthala
Designation : Graduate Trainee / Management Trainee (**JDs attached**)
Course/ Stream : BCA/ BBA/ MBA/ MCA/ B.Tech/M.Tech (All streams)/BA/ MA (JMC)/BHMCT/ B.Sc/M.Sc (All streams) & All UG/PG Courses
Salary Package : Details attached
Job location : **Zone 1:-** Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram
Zone 2:- Lucknow, Chandigarh, Jaipur, Ahmedabad & Kochi
Batch Eligible : 2026 passing out

Interested students may register at the link mentioned below:-

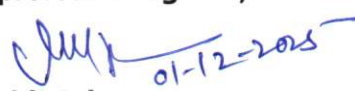
https://docs.google.com/forms/d/10Kuj2mu9IJA12AP5AEhmxatwISMnn9gOILTQbRk_BQM/edit

Note:- Those students who have already registered for this placement drive, they have no need to register again.

You are requested to kindly direct the Training & Placement Officer/Faculty Coordinator of your college/ campus to share the information with the concerned students. **Last date of online registration is 04-Dec-25 before 1300 hrs.**

Time of the selection process will be informed later on.

With profound regards,


Er. Mohit Jain

Assistant Registrar (T&P)

CC:

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I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/346.....

Dated 25/Aug/2025

Directors/HoDs (All Academic Departments)
All the University Constituent Campuses
I K Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Jaro Education (www.jaroeducation.com) - Joint Campus Placement Drive.

Respected Sir/Madam

I K Gujral Punjab Technical University invite students of its campuses to participate in Jaro Education - Joint Campus Placement Drive as per details mentioned below:-

Venue	:	IKG PTU Main Campus, Kapurthala
Designation	:	Graduate Trainee / Management Trainee (JDs attached)
Course/ Stream	:	BCA/ BBA/ MBA/ MCA/ B.Tech/M.Tech (All streams)/BA/ MA (JMC)/BHMCT/ B.Sc/M.Sc (All streams)
Salary Package	:	Details attached
Job location	:	Zone 1:- Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram Zone 2:- Lucknow, Chandigarh, Jaipur, Ahmedabad & Kochi
Batch Eligible	:	2026 passing out

Interested students may register at the link mentioned below:-

https://docs.google.com/forms/d/10Kuj2mu9IJA12AP5AEhmxtwLSMnn9gOILTQbRk_BQM/edit

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/department to share the information with the concerned students. **Last date of online registration is 29-Aug-25 before 1300 hrs.**

Date & time of the selection process will be informed later on.

With profound regards,

Er. Mohit Jain

Assistant Registrar (T&P)

CC:

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2. Registrar: For kind information
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jaro education

Company Profile - Jaro Education is India's most trusted online higher - education company. Founded in the year 2009 by Dr. Sanjay Salunkhe, we are self - funded & profitable since our inception. Jaro Education has been the first - mover & a pioneer in the executive & online - education industry.

Website - www.jaroeducation.com

Awards & Accolades -



Academic Partners -

- IIM Ahmedabad.
- IIM Kozhikode.
- IIM Mumbai.
- IIM Indore.
- IIT Madras.
- IIT Delhi.
- IIT Roorkee.
- IIT Guwahati.
- Wharton Interactive School (University Of Pennsylvania).
- Rotman School Of Management.
- Swiss School Of Management.
- Amrita University.
- XLRI - Xavier Institute Of Management.
- Symbiosis School For Online & Digital Learning.
- Manipal University.
- Bharti Vidyapeeth University & many more ...

Department - Sales (Career Development).

Designation - Graduate Trainee.

Role & Responsibilities -

- By connecting each day with a minimum of 80 working professionals - our primary target audience, from the database / leads present on the lead - squared CRM software, you are expected to create a pool of genuine prospects.
- At this point, identifying the need for up - skilling depending on the customer's area of interest becomes imperative, so as to ensure a better conversion rate.
- Moreover, providing prospective customers with a detailed information about the programs being offered, through telephonic / video - counselling or an in - person meeting, further helps in creating a strong pipeline for the days ahead.
- Basically, you are responsible for ensuring daily deliverables are successfully met alongside weekly / monthly enrolment targets.
- As observed, this is an 'End - to - End Sales' role wherein, you initiate conversations with a cold - calling activity & eventually, lead it towards final closures.

Working Days - Monday to Saturday (Sunday weekly - off).

Office Timings - 10:00 a. m. to 7:00 p. m.

Dress Code -

- Monday to Friday - Business - formals.
- Saturday - Smart - casuals.

Remuneration Structure (Zone 1) -

Locations*	Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram
Fixed Component	Rs. 40,000 / Month
Additional House - Rent Allowance**	Rs. 5,000 / Month
Travel Reimbursement	Rs. 3,000 / Month
Monthly Incentives	Rs. 20,000 / Month
Performance - cum - Continuity Bonus***	Rs. 2,00,000 p. a.
Total (C. T. C.)	Rs. 10,16,000 p. a.

(Zone 2) -

Locations*	Lucknow, Chandigarh, Jaipur, Ahmedabad & Kochi
Fixed Component	Rs. 30,000 / Month
Travel Reimbursement	Rs. 3,000 / Month
Monthly Incentives	Rs. 20,000 / Month
Performance - cum - Continuity Bonus***	Rs. 2,00,000 p. a.
Total (C. T. C.)	Rs. 8,36,000 p. a.

*Candidates can choose upto **3 preferred job locations**. However, basis - requirements the final job location will be allocated accordingly.

****Additional House - Rent Allowance** is provided only upon relocation to Mumbai. Candidates currently residing in Mumbai are not entitled to this component.

*****Performance - cum - Continuity Bonus** is a variable component mentioned in the remuneration structure - breakdown that aims to fulfil dual objectives -

- Rewarding consistency & excellence showcased in performance.
- Recognizing loyalty & commitment towards the organization.

Lastly, mentioned below are the **terms & conditions** for this bonus -

- If in the first 6 months - 100% targets are achieved, that employee will be paid **Rs. 60,000** upon successful completion of their 6 - months service.
- If in the next 6 months (7th to 12th month) - 100% targets are achieved, that employee will be paid **Rs. 1,40,000** upon successful completion of their 1 - year service.

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- Wharton Interactive School (University Of Pennsylvania).
- Rotman School Of Management.
- Swiss School Of Management.
- Amrita University.
- XLRI - Xavier Institute Of Management.
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- Manipal University.
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Department - Sales (Career Development).

Designation - Management Trainee.

Role & Responsibilities -

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- At this point, identifying the need for up - skilling depending on the customer's area of interest becomes imperative, so as to ensure a better conversion rate.
- Moreover, providing prospective customers with a detailed information about the programs being offered, through telephonic / video - counselling or an in - person meeting, further helps in creating a strong pipeline for the days ahead.
- Basically, you are responsible for ensuring daily deliverables are successfully met alongside weekly / monthly enrolment targets.
- As observed, this is an 'End - to - End Sales' role wherein, you initiate conversations with a cold - calling activity & eventually, lead it towards final closures.

Working Days - Monday to Saturday (Sunday weekly - off).

Office Timings - 10:00 a. m. to 7:00 p. m.

Dress Code -

- Monday to Friday - Business - formals.
- Saturday - Smart - casuals.

Remuneration Structure (Zone 1) -

Locations*	Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram
Fixed Component	Rs. 50,000 / Month
Additional House - Rent Allowance**	Rs. 5,000 / Month
Travel Reimbursement	Rs. 3,000 / Month
Monthly Incentives	Rs. 25,000 / Month
Performance - cum - Continuity Bonus***	Rs. 4,00,000 p. a.
Total (C. T. C.)	Rs. 13,96,000 p. a.

(Zone 2) -

Locations*	Lucknow, Chandigarh, Jaipur, Ahmedabad & Kochi
Fixed Component	Rs. 40,000 / Month
Travel Reimbursement	Rs. 3,000 / Month
Monthly Incentives	Rs. 25,000 / Month
Performance - cum - Continuity Bonus***	Rs. 4,00,000 p. a.
Total (C. T. C.)	Rs. 12,16,000 p. a.

*Candidates can choose upto **3 preferred job locations**. However, basis - requirements the final job location will be allocated accordingly.

****Additional House - Rent Allowance** is provided only upon relocation to Mumbai. Candidates currently residing in Mumbai are not entitled to this component.

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- Rewarding consistency & excellence showcased in performance.
- Recognizing loyalty & commitment towards the organization.

Lastly, mentioned below are the **terms & conditions** for this bonus -

- If in the first 6 months - 100% targets are achieved, that employee will be paid **Rs. 1,20,000** upon successful completion of their 6 - months service.
- If in the next 6 months (7th to 12th month) - 100% targets are achieved, that employee will be paid **Rs. 2,80,000** upon successful completion of their 1 - year service.