



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/.....440.....

Dated...17/Nov/2025

Directors/HoDs (All Academic Departments)
All the University Constituent Campuses
I K Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Regarding postponement of Jaro Education Joint Campus Placement Drive.

Respected Sir/ Madam

This is in reference to Letter No. IKG PTU/T&P/395 dated 24-Oct-25 (Letter attached) on the subject cited above, It is informed that the placement drive of Jaro Education which was scheduled on 20-Nov-25 at IKG PTU Main Campus Kapurthala has been postponed due to end semester examination on that day.

Fresh date of the said Placement drive will be informed later on.

You are requested to kindly direct the Training & Placement Faculty Coordinator of Your Campus/ department to share the information with the concerned students.

With profound regards,


Er. Mohit Jain
Assistant Registrar (T&P)

CC:

- SVC: For kind information of the Hon'ble Vice Chancellor
- Registrar: For kind information
- Head (CT&P): For kind information
- Deputy Director (T&P): For kind information
- DR (ITS) – To upload at University website
- File.

“Propelling Punjab to a prosperous Knowledge Society”

I.K. Gujral Punjab Technical University
Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580
E-mail : placements@ptu.ac.in Website : www.ptu.ac.in



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/.395.....

Dated 24/04/2025.

Directors/HoDs (All Academic Departments)
All the University Constituent Campuses
I K Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Jaro Education (www.jaroeducation.com) - Joint Campus Placement Drive.

Respected Sir/Madam

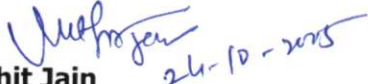
This is in reference to Letter No. IKGPTU/T&P/346 dated 25-Aug-2025 (Letter attached) on the subject cited above, it is informed that the selection process (Pre-Placement Talk, GD round & Interview) is scheduled as per details mentioned below:-

Date & Day of Drive : 20-Nov-2025 & (Thursday)
Time of Drive : 0930 hrs onwards
Venue : IKG PTU Main Campus Kapurthala

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/ department to share the information with the concerned students.

For any queries, you may please call the undersigned @ +91- 9478098136.

With profound regards,


Er. Mohit Jain
Assistant Registrar (T&P)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Registrar: For kind information
3. Head (CT&P): For kind information
4. Deputy Director (T&P): For kind information
5. File

"Propelling Punjab to a prosperous Knowledge Society"

I.K. Gujral Punjab Technical University
Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580
E-mail : placements@ptu.ac.in Website : www.ptu.ac.in



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Centre for Training and Placement

Ref. No. IKGPTU/T&P/346.....

Dated 25/Aug/2025

Directors/HoDs (All Academic Departments)
All the University Constituent Campuses
I K Gujral Punjab Technical University Jalandhar, Kapurthala

Sub: Jaro Education (www.jaroeducation.com) - Joint Campus Placement Drive.

Respected Sir/Madam

I K Gujral Punjab Technical University invite students of its campuses to participate in Jaro Education - Joint Campus Placement Drive as per details mentioned below:-

Venue	:	IKG PTU Main Campus, Kapurthala
Designation	:	Graduate Trainee / Management Trainee (JDs attached)
Course/ Stream	:	BCA/ BBA/ MBA/ MCA/ B.Tech/M.Tech (All streams)/BA/ MA (JMC)/BHMCT/ B.Sc/M.Sc (All streams)
Salary Package	:	Details attached
Job location	:	Zone 1:- Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram Zone 2:- Lucknow, Chandigarh, Jaipur, Ahmedabad & Kochi
Batch Eligible	:	2026 passing out

Interested students may register at the link mentioned below:-

https://docs.google.com/forms/d/10Kuj2mu9IJA12AP5AEhmxtwLSMnn9gOILTQbRk_BQM/edit

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/department to share the information with the concerned students. **Last date of online registration is 29-Aug-25 before 1300 hrs.**

Date & time of the selection process will be informed later on.

With profound regards,

Er. Mohit Jain

Assistant Registrar (T&P)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Registrar: For kind information
3. Head (CT&P): For kind information
4. Deputy Director (T&P): For kind information
5. DR (ITS) - To upload at University website
6. File.

"Propelling Punjab to a prosperous Knowledge Society"

I.K. Gujral Punjab Technical University

Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580

E-mail : placements@ptu.ac.in Website : www.ptu.ac.in

jaro education

Company Profile - Jaro Education is India's most trusted online higher - education company. Founded in the year 2009 by Dr. Sanjay Salunkhe, we are self - funded & profitable since our inception. Jaro Education has been the first - mover & a pioneer in the executive & online - education industry.

Website - www.jaroeducation.com

Awards & Accolades -



Academic Partners -

- IIM Ahmedabad.
- IIM Kozhikode.
- IIM Mumbai.
- IIM Indore.
- IIT Madras.
- IIT Delhi.
- IIT Roorkee.
- IIT Guwahati.
- Wharton Interactive School (University Of Pennsylvania).
- Rotman School Of Management.
- Swiss School Of Management.
- Amrita University.
- XLRI - Xavier Institute Of Management.
- Symbiosis School For Online & Digital Learning.
- Manipal University.
- Bharti Vidyapeeth University & many more ...

Department - Sales (Career Development).

Designation - Graduate Trainee.

Role & Responsibilities -

- By connecting each day with a minimum of 80 working professionals - our primary target audience, from the database / leads present on the lead - squared CRM software, you are expected to create a pool of genuine prospects.
- At this point, identifying the need for up - skilling depending on the customer's area of interest becomes imperative, so as to ensure a better conversion rate.
- Moreover, providing prospective customers with a detailed information about the programs being offered, through telephonic / video - counselling or an in - person meeting, further helps in creating a strong pipeline for the days ahead.
- Basically, you are responsible for ensuring daily deliverables are successfully met alongside weekly / monthly enrolment targets.
- As observed, this is an 'End - to - End Sales' role wherein, you initiate conversations with a cold - calling activity & eventually, lead it towards final closures.

Working Days - Monday to Saturday (Sunday weekly - off).

Office Timings - 10:00 a. m. to 7:00 p. m.

Dress Code -

- Monday to Friday - Business - formals.
- Saturday - Smart - casuals.

Remuneration Structure (Zone 1) -

Locations*	Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram
Fixed Component	Rs. 40,000 / Month
Additional House - Rent Allowance**	Rs. 5,000 / Month
Travel Reimbursement	Rs. 3,000 / Month
Monthly Incentives	Rs. 20,000 / Month
Performance - cum - Continuity Bonus***	Rs. 2,00,000 p. a.
Total (C. T. C.)	Rs. 10,16,000 p. a.

(Zone 2) -

Locations*	Lucknow, Chandigarh, Jaipur, Ahmedabad & Kochi
Fixed Component	Rs. 30,000 / Month
Travel Reimbursement	Rs. 3,000 / Month
Monthly Incentives	Rs. 20,000 / Month
Performance - cum - Continuity Bonus***	Rs. 2,00,000 p. a.
Total (C. T. C.)	Rs. 8,36,000 p. a.

*Candidates can choose upto **3 preferred job locations**. However, basis - requirements the final job location will be allocated accordingly.

****Additional House - Rent Allowance** is provided only upon relocation to Mumbai. Candidates currently residing in Mumbai are not entitled to this component.

*****Performance - cum - Continuity Bonus** is a variable component mentioned in the remuneration structure - breakdown that aims to fulfil dual objectives -

- Rewarding consistency & excellence showcased in performance.
- Recognizing loyalty & commitment towards the organization.

Lastly, mentioned below are the **terms & conditions** for this bonus -

- If in the first 6 months - 100% targets are achieved, that employee will be paid **Rs. 60,000** upon successful completion of their 6 - months service.
- If in the next 6 months (7th to 12th month) - 100% targets are achieved, that employee will be paid **Rs. 1,40,000** upon successful completion of their 1 - year service.

jaro education

Company Profile - Jaro Education is India's most trusted online higher - education company. Founded in the year 2009 by Dr. Sanjay Salunkhe, we are self - funded & profitable since our inception. Jaro Education has been the first - mover & a pioneer in the executive & online - education industry.

Website - www.jaroeducation.com

Awards & Accolades -



Academic Partners -

- IIM Ahmedabad.
- IIM Kozhikode.
- IIM Mumbai.
- IIM Indore.
- IIT Madras.
- IIT Delhi.
- IIT Roorkee.
- IIT Guwahati.
- Wharton Interactive School (University Of Pennsylvania).
- Rotman School Of Management.
- Swiss School Of Management.
- Amrita University.
- XLRI - Xavier Institute Of Management.
- Symbiosis School For Online & Digital Learning.
- Manipal University.
- Bharti Vidyapeeth University & many more ...

Department - Sales (Career Development).

Designation - Management Trainee.

Role & Responsibilities -

- By connecting each day with a minimum of 80 working professionals - our primary target audience, from the database / leads present on the lead - squared CRM software, you are expected to create a pool of genuine prospects.
- At this point, identifying the need for up - skilling depending on the customer's area of interest becomes imperative, so as to ensure a better conversion rate.
- Moreover, providing prospective customers with a detailed information about the programs being offered, through telephonic / video - counselling or an in - person meeting, further helps in creating a strong pipeline for the days ahead.
- Basically, you are responsible for ensuring daily deliverables are successfully met alongside weekly / monthly enrolment targets.
- As observed, this is an 'End - to - End Sales' role wherein, you initiate conversations with a cold - calling activity & eventually, lead it towards final closures.

Working Days - Monday to Saturday (Sunday weekly - off).

Office Timings - 10:00 a. m. to 7:00 p. m.

Dress Code -

- Monday to Friday - Business - formals.
- Saturday - Smart - casuals.

Remuneration Structure (Zone 1) -

Locations*	Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram
Fixed Component	Rs. 50,000 / Month
Additional House - Rent Allowance**	Rs. 5,000 / Month
Travel Reimbursement	Rs. 3,000 / Month
Monthly Incentives	Rs. 25,000 / Month
Performance - cum - Continuity Bonus***	Rs. 4,00,000 p. a.
Total (C. T. C.)	Rs. 13,96,000 p. a.

(Zone 2) -

Locations*	Lucknow, Chandigarh, Jaipur, Ahmedabad & Kochi
Fixed Component	Rs. 40,000 / Month
Travel Reimbursement	Rs. 3,000 / Month
Monthly Incentives	Rs. 25,000 / Month
Performance - cum - Continuity Bonus***	Rs. 4,00,000 p. a.
Total (C. T. C.)	Rs. 12,16,000 p. a.

*Candidates can choose upto **3 preferred job locations**. However, basis - requirements the final job location will be allocated accordingly.

****Additional House - Rent Allowance** is provided only upon relocation to Mumbai. Candidates currently residing in Mumbai are not entitled to this component.

*****Performance - cum - Continuity Bonus** is a variable component mentioned in the remuneration structure - breakdown that aims to fulfil dual objectives -

- Rewarding consistency & excellence showcased in performance.
- Recognizing loyalty & commitment towards the organization.

Lastly, mentioned below are the **terms & conditions** for this bonus -

- If in the first 6 months - 100% targets are achieved, that employee will be paid **Rs. 1,20,000** upon successful completion of their 6 - months service.
- If in the next 6 months (7th to 12th month) - 100% targets are achieved, that employee will be paid **Rs. 2,80,000** upon successful completion of their 1 - year service.