



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ  
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA  
Centre of Training and Placement

Ref. No. IKGPTU/T&P/265.....

Dated 02/June/2025

**Directors/HoDs (All Academic Departments)  
All the University Constituent Campuses  
I K Gujral Punjab Technical University Jalandhar**

**Sub: Bajaj Allianz General Insurance Co. Ltd. – Joint Campus Internship cum Placement Drive.**

**Dear Sir/Madam**

This is in reference to Letter No. IKGPTU/T&P/262 dated 28-May-25 (Letter attached) on the subject cited above, as per email received from the HR of Bajaj Allianz General Insurance Co. Ltd., students are required to register at the link mentioned below:-

**Registration link:-** <https://forms.office.com/r/Umkfbw6trT>

**Others details are as mentioned below:-**

Designation	:	Insurance Advisor ( <b>JD attached</b> )
Course/Stream	:	UG/ PG (Any stream)
Salary Package/Stipend	:	During 03 months internship:- Rs. 10k pm + Incentives After internship: 3.50 LPA + Incentives
Job Location	:	Pan India
Batch Eligible	:	2024 passed out & 2025 passing out
Selection Process	:	Assessment Round & Interview

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/ department to share the information with the concerned students. **Last date of online registration is 04-June-25 before 1000 hrs.**

Date & time of the selection process will be informed later on.

For any queries you may please call the undersigned @ +91- 9478098136.

**With profound regards,**

*02-6-2025*  
**Er. Mohit Jain**  
Assistant Registrar (T&P)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Head (CT&P): For kind information
3. Deputy Director (T&P): For kind information.
4. File.

**“Propelling Punjab to a prosperous Knowledge Society”**

**I.K. Gujral Punjab Technical University**  
Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580  
**E-mail :** [placements@ptu.ac.in](mailto:placements@ptu.ac.in) **Website :** [www.ptu.ac.in](http://www.ptu.ac.in)



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I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA  
Centre of Training and Placement

Ref. No. IKGPTU/T&P/262

Dated. 28/may/2025

**Directors/HoDs (All Academic Departments)**  
**All the University Constituent Campuses**  
**I K Gujral Punjab Technical University Jalandhar**

**Sub: Bajaj Allianz General Insurance Co. Ltd. – Joint Campus Internship cum Placement Drive.**

**Dear Sir/Madam**

I K Gujral Punjab Technical University invite students of its campuses to participate in Bajaj Allianz General Insurance Co. Ltd. – Joint Campus Internship cum Placement Drive as per details mentioned below:-

Designation	:	Insurance Advisor (JD attached)
Course/Stream	:	UG/ PG (Any stream)
Salary Package/Stipend	:	During 03 months internship:- Rs. 10k pm + Incentives After internship: 3.50 LPA + Incentives
Job Location	:	Pan India
Batch Eligible	:	2024 passed out & 2025 passing out
Selection Process	:	Assessment Round & Interview

**Interested students may register at the link mentioned below:-**

<https://docs.google.com/forms/d/1bnf7IwahoC4v4qb1qM2pk1KXAFIyebDOYp4QL-yppXw/edit>

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/ department to share the information with the concerned students. **Last date of online registration is 30-May-25 before 1000 hrs.**

Date & time of the selection process will be informed later on.

For any queries you may please call the undersigned @ +91- 9478098136.

**With profound regards,**

  
**Er. Mohit Jain**  
Assistant Registrar (T&P)

CC:

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**E-mail : placements@ptu.ac.in Website : www.ptu.ac.in**

# INTERN TO HIRE PROGRAM

## Insurance Advisor Internship with Job Guarantee

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### ABOUT THE PROGRAM

This is an innovative career development program designed for ambitious graduates and postgraduates who wish to build a rewarding career in the growing insurance sector. Aligned with IRDAI's vision of "Insurance for All by 2047," our program offers comprehensive training, practical experience, and a clear path to permanent employment based on demonstrated performance.

### PROGRAM OVERVIEW

**Duration:** 3-month performance-based internship following initial training period. Job confirmation post internship based on performance.

### THE OPPORTUNITY

As a Insurance Advisor Intern, you'll receive professional training on insurance fundamentals and our health insurance product. Following training, you'll enter a structured 3-month internship where you'll:

- Conduct market research and gather customer feedback on insurance needs
- Educate potential customers about the benefits of health insurance
- Build and manage your own client portfolio
- Develop sales and relationship management skills essential for career success
- Earn competitive stipends with performance-based incentives
- Secure guaranteed job placement upon meeting performance targets

### CAREER PATH

#### Phase 1: Training

- Comprehensive instruction on insurance fundamentals
- Product-specific training on "Apke Liye" health insurance
- Sales techniques and customer relationship management skills

#### Phase 3: Full-Time Position

- Guaranteed job offer upon performance excellence
- Competitive compensation package with performance incentives
- Ongoing professional development opportunities
- Career advancement pathways in insurance sales and management

### COMPENSATION STRUCTURE

Stipend: ₹10,000 per month + Incentives (Increasing by each month)

Pre - Placement Offer (PPO): ₹3.5 LPA + Incentives

## WHO WE'RE LOOKING FOR

### Qualifications:

- Recent graduates or postgraduates from any discipline
- Strong communication skills
- Valid ID proof and address verification documents
- Ability to work full-time during the program period

### Ideal Candidate Profile:

- Self-motivated with a strong desire to achieve targets
- Excellent interpersonal and communication skills
- Quick learner with interest in financial services
- Professional demeanor and presentation
- Comfort with mobile technology and basic digital tools
- Willingness to engage with community members and build networks

## WHY JOIN?

- **Clear Path to Success:** Transparent targets and guaranteed job placement upon achievement
- **Skill Development:** Acquire valuable sales, communication, and financial advisory skills
- **Financial Opportunity:** Competitive compensation with performance-based growth potential
- **Career Security:** Enter a growing, recession-resistant industry with high demand
- **Social Impact:** Help increase insurance penetration in India, providing crucial financial protection to families
- **Structured Support:** Receive training, mentorship, and resources to ensure your success

## APPLICATION PROCESS

1. Submit application through
2. Complete initial assessment - Online / Digital
3. Attend selection interview
4. Receive acceptance decision
5. Begin training program