



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ  
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA  
Centre of Training and Placement

Ref. No. IKGPTU/T&P/262

Dated. 28/may/2025

**Directors/HoDs (All Academic Departments)  
All the University Constituent Campuses  
I K Gujral Punjab Technical University Jalandhar**

**Sub: Bajaj Allianz General Insurance Co. Ltd. – Joint Campus Internship cum Placement Drive.**

**Dear Sir/Madam**

I K Gujral Punjab Technical University invite students of its campuses to participate in Bajaj Allianz General Insurance Co. Ltd. – Joint Campus Internship cum Placement Drive as per details mentioned below:-

Designation	:	Insurance Advisor (JD attached)
Course/Stream	:	UG/ PG (Any stream)
Salary Package/Stipend	:	During 03 months internship:- Rs. 10k pm + Incentives After internship: 3.50 LPA + Incentives
Job Location	:	Pan India
Batch Eligible	:	2024 passed out & 2025 passing out
Selection Process	:	Assessment Round & Interview

**Interested students may register at the link mentioned below:-**

<https://docs.google.com/forms/d/1bnf7IwahoC4v4qb1qM2pk1KXAFIyebDOYp4QL-yppXw/edit>

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/ department to share the information with the concerned students. **Last date of online registration is 30-May-25 before 1000 hrs.**

Date & time of the selection process will be informed later on.

For any queries you may please call the undersigned @ +91- 9478098136.

**With profound regards,**

  
**Er. Mohit Jain**  
Assistant Registrar (T&P)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Registrar: For kind information
3. Head (CT&P): For kind information
4. Deputy Director (T&P): For kind information.
5. File.

**“Propelling Punjab to a prosperous Knowledge Society”**

**I.K. Gujral Punjab Technical University**  
Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580  
**E-mail : placements@ptu.ac.in Website : www.ptu.ac.in**

# INTERN TO HIRE PROGRAM

## Insurance Advisor Internship with Job Guarantee

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### ABOUT THE PROGRAM

This is an innovative career development program designed for ambitious graduates and postgraduates who wish to build a rewarding career in the growing insurance sector. Aligned with IRDAI's vision of "Insurance for All by 2047," our program offers comprehensive training, practical experience, and a clear path to permanent employment based on demonstrated performance.

### PROGRAM OVERVIEW

**Duration:** 3-month performance-based internship following initial training period. Job confirmation post internship based on performance.

### THE OPPORTUNITY

As a Insurance Advisor Intern, you'll receive professional training on insurance fundamentals and our health insurance product. Following training, you'll enter a structured 3-month internship where you'll:

- Conduct market research and gather customer feedback on insurance needs
- Educate potential customers about the benefits of health insurance
- Build and manage your own client portfolio
- Develop sales and relationship management skills essential for career success
- Earn competitive stipends with performance-based incentives
- Secure guaranteed job placement upon meeting performance targets

### CAREER PATH

#### Phase 1: Training

- Comprehensive instruction on insurance fundamentals
- Product-specific training on "Apke Liye" health insurance
- Sales techniques and customer relationship management skills

#### Phase 3: Full-Time Position

- Guaranteed job offer upon performance excellence
- Competitive compensation package with performance incentives
- Ongoing professional development opportunities
- Career advancement pathways in insurance sales and management

### COMPENSATION STRUCTURE

Stipend: ₹10,000 per month + Incentives (Increasing by each month)

Pre - Placement Offer (PPO): ₹3.5 LPA + Incentives

## WHO WE'RE LOOKING FOR

### Qualifications:

- Recent graduates or postgraduates from any discipline
- Strong communication skills
- Valid ID proof and address verification documents
- Ability to work full-time during the program period

### Ideal Candidate Profile:

- Self-motivated with a strong desire to achieve targets
- Excellent interpersonal and communication skills
- Quick learner with interest in financial services
- Professional demeanor and presentation
- Comfort with mobile technology and basic digital tools
- Willingness to engage with community members and build networks

## WHY JOIN?

- **Clear Path to Success:** Transparent targets and guaranteed job placement upon achievement
- **Skill Development:** Acquire valuable sales, communication, and financial advisory skills
- **Financial Opportunity:** Competitive compensation with performance-based growth potential
- **Career Security:** Enter a growing, recession-resistant industry with high demand
- **Social Impact:** Help increase insurance penetration in India, providing crucial financial protection to families
- **Structured Support:** Receive training, mentorship, and resources to ensure your success

## APPLICATION PROCESS

1. Submit application through
2. Complete initial assessment - Online / Digital
3. Attend selection interview
4. Receive acceptance decision
5. Begin training program