

ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA Centre of Training and Placement

Ref. No. IKGPTU/T&P/.1.7.3.....

Dated 24/Jan 2.25

Directors/ Principals All the University Campuses & it's Affiliated Colleges I K Gujral Punjab Technical University, Jalandhar

Sub: Niva Bupa Health Insurance Ltd. – Joint Campus Placement Drive.

Dear Sir/Madam

I K Gujral Punjab Technical University invite students of its campuses & affiliated colleges to participate in Niva Bupa Health Insurance Ltd. – Joint Campus Placement Drive as per details mentioned below:-

Designation	4	JDs attached
Course/Stream		All UG & PG Course
Job Location	: 1	Pan India
Salary Package	:	For UG:- 2.70 LPA + Incentives upto 1.00 Lakh For PG:- 3.10 LPA + Incentives upto 1.00 Lakh
Batch eligible	:	2024 passed out 2025 passing out
Eligibility Criteria	•	55% in 12 th class
Selection Process	:	Pre-placement talk, Online Assessment & Interview

Interested students may register at the link mentioned below:-

https://docs.google.com/forms/d/1m6ywsq-ENCGeoiydZuba6iRC6Wsf0xBWssjYJ1oeNXo/edit

You are requested to kindly direct the Training & Placement Officer/ Faculty Coordinator of your campus/ college to share the information with the concerned students. *Last date of online registration is 31-Jan-25 before 1300 hrs.*

Date & Time of the selection process will be informed later on.

For any further queries, you may please call the undersigned @ +91- 9478098136.

With profound regards,

Jul 24-1-225

Er. Mohit Jain Assistant Registrar (T&P)

CC:

- 1. SVC: For kind information of the Hon'ble Vice Chancellor
- 2. Registrar: For kind information
- 3. Head (CT&P): For kind information
- 4. Deputy Director (T&P): For kind information
- 5. File

File "Propelling Punjab to a prosperous Knowledge Society"

I.K. Gujral Punjab Technical University

Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580 E-mail : placements@ptu.ac.in Website : www.ptu.ac.in





Position	Assistant Relationship Manager (for Post Graduates)	Location	PAN India	
Grade	M8	Department	Bancassurance	
Our Purpose	At Niva Bupa, our purpose is "to healthcare".	At Niva Bupa, our purpose is "to give every Indian the confidence to access the best healthcare".		
Our Values	Commitment, Innovation, Empat	thy, Collaboration & Tra	nsparency	
	About Niva Bupa Health	Insurance Company		
is a joint venture betw healthcare services fo private equity firm. Niva Bupa is an Eq encourages all qualif	urance Company Limited (formerly kn ween Bupa, a leading international hea or over 70 years and Fettle Tone LLP (a jual Opportunity Employer committe fied applicants to apply, irrespective packground. We welcome specially-ab	althcare company with a an affiliate of True North ed to achieving diversi of gender, age, sexual o	legacy of providing specialized Fund VI LLP), a leading Indian ty within its workforce, and prientation, disability, culture,	
For More informatio	n visit our website : www.nivabupa.co	vm.		
	Key Roles & Res	ponsibilities		
mix in term Maintain co Need to tra Should be co Regular pro Ensure acti Drive branc health insu	signed annual target of the branch by as of blended premium & no. of cases. brdial relationship with bank staff and avel across multiple assigned 10-20 ba open to travel between 50 – 100 kms. bduct training / refresher to the sales f vation of bank's sales force on a week ch customer awareness program and e rance proposition tively the Reward and recognition pro- - wheeler & Driving License is mandat	resolve escalations with nk branches. Force of the branch ly, fortnightly, and mon explore every possible of grams launched for the	n in TATs thly basis oportunity to bundle the	
	Compens	ation		
СТС	Compensation (Fixed Compensation (Fixed CTC is subject to Statutory, Tax deduce Retention Bonus after 12 month (The employee should be active and not resing retention bonus payout) Total Compensation	ction as applicable) hS	INR 3,10,000/- me of INR 40,000/- INR 3,50,000/-	
CTC Performance Linked Earning	Fixed Compensation (Fixed CTC is subject to Statutory, Tax deduce Retention Bonus after 12 mont (The employee should be active and not resi- retention bonus payout)	ction as applicable) hS gned of the company at the ti targets, Incentives as per the	me of INR 40,000/- INR 3,50,000/- Sales INR 60,000/-	





Position	Unit Manager (For Post Graduates)	Location	PAN India
Grade	M8	Department	Agency
Our Purpose	At Niva Bupa, our purpose is "to give	every Indian the confidence to a	ccess the best healthcare"
Our Values	Commitment, Innovation, Empathy,	Collaboration & Transparency	
	About Niva Bupa Health Insu	irance Company	

Niva Bupa Health Insurance Company Limited (formerly known as Max Bupa Health Insurance Company Limited) is a joint venture between Bupa, a leading international healthcare company with a legacy of providing specialized healthcare services for over 70 years and Fettle Tone LLP (an affiliate of True North Fund VI LLP), a leading Indian private equity firm.

Niva Bupa is an Equal Opportunity Employer committed to achieving diversity within its workforce, and encourages all qualified applicants to apply, irrespective of gender, age, sexual orientation, disability, culture, religious and ethnic background. We welcome specially-abled professionals to join our team.

For More information visit our website : www.nivabupa.com.

Key Roles & Responsibilities

This is hardcore field Sales Job.

- Agent / advisor Recruitment, Onboarding and Training.
- Agent / advisor activation.
- Enable achievement of key business outcomes
- Build a quality Agency by focusing on quality of hire and skilling
- Ensure adherence to all statutory and compliance requirements
- Should be open to travel between 50 100 kms.
- Two / Four wheeler & Driving License is mandatory.

Compensation

	Fixed Compensation (Fixed CTC is subject to Statutory, Tax deduction as applicable)	INR 3,10,000/-
СТС	Retention Bonus after 12 months (The employee should be active and not resigned of the company at the time of retention bonus payout)	INR 40,000/-
	Total Compensation	INR 3,50,000/-
Porformanco	Incentives Upto (Subject to achieving targets, Incentives as per the Sales Incentives Policy)	INR 60,000/-

Performance	Incentives Upto (Subject to achieving targets, Incentives as per the Sales Incentives Policy)	INR 60,000/-
Linked Earning	Conveyance Allowances upto	INR 40,000/-
U	(Subject to achieving targets, Conveyance Allowances as per the conveyance policy)	1111 10,000,
Capacity	Total	INR 1,00,000/-





Position	Assistant Unit Manager (For Under Graduate)	Location	Pan India
Grade	M9	Department	Agency
Our Purpose	At Niva Bupa, our purpose is "to g healthcare"	give every Indian the confiden	ice to access the best
Our Values	Commitment, Innovation, Empat	hy, Collaboration & Transpare	ency
	About Niva Bupa Health Ins	urance Company	

Niva Bupa Health Insurance Company Limited (formerly known as Max Bupa Health Insurance Company Limited) is a joint venture between Bupa, a leading international healthcare company with a legacy of providing specialized healthcare services for over 70 years and Fettle Tone LLP (an affiliate of True North Fund VI LLP), a leading Indian private equity firm.

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- Ensure adherence to all statutory and compliance requirements
- Should be open to travel between 50 100 kms.
- Two / Four wheeler & Driving License is mandatory.

Compensation

	Fixed Compensation (Fixed CTC is subject to Statutory, Tax deduction as applicable)	INR 2,70,000/-
СТС	Retention Bonus after 12 months (The employee should be active and not resigned of the company at the time of retention bonus payout)	INR 40,000/-
	Total Compensation	INR 3,10,000/-

Performance	Incentives Upto (Subject to achieving targets, Incentives as per the Sales Incentives Policy)	INR 60,000/-
Linked Earning	Conveyance Allowances upto (Subject to achieving targets, Conveyance Allowances as per the conveyance policy)	INR 40,000/-
Capacity	Total	INR 1,00,000/-





Position	Relationship Associate (for Under Graduates)	Location	PAN India
Grade	М9	Department	Bancassurance
Our Purpose	At Niva Bupa, our purpose is "to healthcare".	give every Indian the	confidence to access the best
Dur Values	Commitment, Innovation, Empat	hy, Collaboration & T	ransparency
	About Niva Bupa Health I	nsurance Company	
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or More informatio	n visit our website : www.nivabupa.con	n.	
	Key Roles & Resp	onsibilities	
mix in term Maintain c Need to tra Should be Regular pro Ensure acti Drive branc health insu	signed annual target of the branch by d as of blended premium & no. of cases. ordial relationship with bank staff and r avel across multiple assigned 10-20 ban open to travel between 50 – 100 kms. oduct training / refresher to the sales for vation of bank's sales force on a weekly ch customer awareness program and ex rance proposition tively the Reward and recognition prog - wheeler & Driving License is mandato	esolve escalations with k branches. arce of the branch y, fortnightly, and more aplore every possible of rams launched for the	th in TATs hthly basis opportunity to bundle the
	Compensa	tion	
стс	Fixed Compensation (Fixed CTC is subject to Statutory, Tax deduct Retention Bonus after 12 months (The employee should be active and not resign retention bonus payout)	5	INR 2,70,000/- time of INR 40,000/-
	Total Compensation		INR 3,10,000/-
Derfermen	Incentives Upto (Subject to achieving ta Incentives Policy)	argets, Incentives as per th	e Sales INR 60,000/-
Performance			
Linked Earning Capacity	Conveyance Allowances upto (Subject to achieving targets, Conveyance Allo policy) Total	owances as per the conveya	ance INR 40,000/-