Ref. No. IKGPTU/T&P/105..................

Dated. Nov-29-24..

Directors/ HoDs (All Engineering & Mgmt. Department)
All the University Campuses
I K Gujral Punjab Technical University

Sub: C-zentrix — Campus Online Placement Drive.

Dear Sir/Madam

This is in reference to Letter No. IKGPTU/T&P/94 dated 20-Nov-24 (Letter attached) on the subject cited above, it is informed that the selection process (Virtual Interview) is scheduled on 02-Dec-24 (Monday) from 1200 hrs. to 1400 hrs.

The login credentials are already shared with all the registered students through their respective email addresses.

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/department to share the information with the registered students.

With profound regards,

Amanpreet
29-Nov-24

Er. Mohit Jain
Campus Coordinator (T&P)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Registrar: For kind information
3. Head (CT&P): For kind information
4. Deputy Director (T&P): For kind information
5. File

"Propelling Punjab to a prosperous Knowledge Society"

I.K. Gujral Punjab Technical University
Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580
E-mail : placements@ptu.ac.in **Website** : www.ptu.ac.in

Ref. No. IKGPTU/T&P/.94..................   Dated. Nov-20-24..

Directors/HoDs (All Academic Departments)
All the University Campuses
I K Gujral Punjab Technical University

Sub: **C-zentrix – Joint Campus Placement Drive.**

Dear Sir/Madam

I K Gujral Punjab Technical University invite students of its campuses to participate in C-zentrix – Joint Campus Online Placement Drive as per the details mentioned below:-

Sr.No.	Profile	Qualifications	Registration Link
1	Technical Consultant (Presales)	M.Tech/ B.Tech (All streams)	https://docs.google.com/forms/d/1Bjm5Yd-bjqBQk-X531H1nPkXiQAzVMvfjUi3QHiK_lM/edit
2	Business Development	B.Tech (All streams) & MBA	
3	Inside Sales Executive	B.Tech (All streams) & BBA/MBA/BCA	
4	Jr. Software Engineer (Cloud Development)	B.Tech (All streams)/ BCA & MCA	
5	Junior AI Engineer	B.Tech (CSE) & B.Sc (Mathematics)	
6	Jr. Executive-HR	MBA (HR)/ (Mathematical Background would be an added benefit)	
7	Software Tester/ QA Engineer	M.Tech/B.Tech (CSE)/ MCA	
8	Jr. Tech. Support Engineer	B.Tech (All streams)/ BCA & MCA with 70% throughout	https://docs.google.com/forms/d/1idIqT5-ky5LpkCXLA8kpLOF8uC4biCpWGPcz_CTI6AM/edit
9	Jr. Software Engineer (PYTHON)	M.Tech/B.Tech (CSE) with 70% throughout	
10	Jr. Software Engineer (PHP)	M.Tech/B.Tech (CSE) with 80% throughout	https://docs.google.com/forms/d/1Uf_biufxWzR2ySBKUNOptnt-7HuaRI1aLSjwnT6HbvI/edit
11	Jr.Software Engineer		

Salary Package   :   **Stipend for Trainees:-** Rs.12,500/- per month (with one Paid leave)
No stipend would be given to interns.
Traineeship period would be for a maximum of 6 months.
(written bond for trainees would be for a period of 2.5 years)
After Trainees:- CTC of Rs.2.93 LPA

"Propelling Punjab to a prosperous Knowledge Society"

Ref. No. IKGPTU/T&P/..94...................   Dated.Nov.-20.-24..

Job Location	:	Gurugram
Batch Eligible	:	2025 passing out
Selection Process	:	Online Test & Interview

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/ department to share the information with the concerned students. **Last date of online registration is 22-Nov-24 before 1200 hrs.**

Date & Time of the campus placement drive will be informed later on.

With profound regards,

Er. Mohit Jain
Campus Coordinator (T&P)

CC:

1. SVC: For kind information of the Hon'ble Vice Chancellor
2. Registrar: For kind information
3. Head (CT&P)
4. Deputy Director (T&P) for information.
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E-mail : placements@ptu.ac.in **Website** : www.ptu.ac.in

Technical Consultant (Presales)

Responsibilities

You will be responsible for

- Product demo to prospects, Understanding changes, Configuring product, Training to customer.
- Documentation, coordinating project with the Development team.
- Ownership, elicitation and documentation of business needs and business requirements.
- Act as primary requirements go-to person during the design and build phase of projects.
- Ownership, delivery and documentation of functional requirements and specifications
- Liaise between Client Services, UX, Strategy and Technology teams to ensure quality solution
- Meeting clients to understand their CRM and process requirements
- Translate client requirements into system configuration and custom developments and prepare an achievable delivery schedule
- Documentation of internal requirements and solution sets as applicable.
- Keep a close track on work in progress, customer complaints and accounts receivables.
- Create business presentations, and to prepare software requirement specifications.
- Understand technical requirements of clients and help the team to execute it in the best possible way.
- Build and leverage relationships with existing clients through proactive, creative and ongoing client service to ensure retention of clients.

Knowledge And Skills

You are expected to have

- Excellent oral & written communication skills.
- Excellent understanding of Microsoft products (Word, Excel, PowerPoint, Visio, Project), Google Docs, Spreadsheets etc.
- Confidence of handling International & enterprise clients
- Enough exposure to understand the technology stack (front-end, back-end, and database development)
- Worked or handled CRM projects and creating solutions for clients.

Education And Experience

Bachelor's or Master's degree in Engineering, minimum 1-3 years' experience

Sales/ Business Development Senior Executive/ Assistant Manager

We are looking to hire an IT Sales/Business Development professional.

This Position is open for Post Graduates(MBA) and Graduates(Btech). Preference will be given to candidates with prior IT sales experience, preferably BE. MBA marketing would be an added advantage, tentatively with an experience of 3 to 5 years after education. Prior Experience in IT Sales/Solution Selling/Alliance & Partnership Sales/SaaS Sales will be preferable. Position is open for Mumbai only.

The Job Description is as below:

The role involves targeting and acquiring new accounts through cold calling, prospecting, networking and identifying the CXO level contacts in multiple Industry Segments, engage with them to identify the need for a Technology Solution in a B2B environment, and schedule an appointment. Maintaining Relationship with existing Partners/Alliances, creating synergy for both to attain and retain Business.

1. Responsible for obtaining profitable results through the sales team by developing the team through motivation, counselling, skills development and product knowledge development.

2. Manage the sales administration function, operational performance reporting, streamlining processes and systems wherever possible, and advising management on maximizing business relationships and creating an environment where NEW customer base can flourish.

3. Responsible for driving sales, developing a business plan covering sales, revenue, and meeting agreed targets, also promoting the organization's presence throughout the allocated region.

4. Ensure that all sales activities are in accordance with the guidelines of C-Zentrix code of Conduct.

5. Responsible for monitoring the performance of the sales team (in near future) by establishing a system of reports and communications involving sales reports, cyclical sales meetings, sales newsletters and electronic bulletins.

6. To be target driven. Venturing into new markets(Domestic and International) which a target driven approach

Skills Required:

1. Excellent phone communication and business correspondence skills.

2. Should have prior experience in Solution Selling/ IT Sales / Software Sales/SaaS Sales

3. Clear, concise and compelling written and verbal communication skills.

4. Market Analysis, competition tracking, Lead generation

Inside Sales Executive

We are looking to hire an Inside Sales Executive.

This Position is open for Post Graduates and Graduates. Preference will be given to candidates with International Call Centre/ BPO experience. Preferably BE , MBA marketing would be an added advantage , Tentatively with an experience of 2-3 years after education. Prior Experience in any IT domain will also be an added advantage. Positions open for Gurgaon, Mumbai, Bangalore and Gujrat location.

The Job Description is as below:

The role involves targeting and acquiring new accounts through cold calling, prospecting, networking and identifying the CxO level contacts in multiple Industry Segments, engage with them to identify the need for a Technology Solution in a B2B environment, and schedule an appointment.

1. Responsible for obtaining profitable results through the sales team by developing the team through motivation, counselling, skills development and product knowledge development.

2. Manage the sales administration function, operational performance reporting, streamlining processes and systems wherever possible, and advising management on maximizing business relationships and creating an environment where NEW customer base can flourish.

3. Responsible for driving sales, developing a business plan covering sales, revenue, and meeting agreed targets, also promoting the organization's presence throughout the allocated region.

4. Ensure that all sales activities are in accordance with the guidelines of C-Zentrix code of Conduct.

5. Responsible for monitoring the performance of the sales team (in near future) by establishing a system of reports and communications involving sales reports, cyclical sales meetings, sales newsletters and electronic bulletins.

Role:

1. Generate leads through calling to get to the right CxO Level Contact.

2. Perform secondary research to gather information about the contacts, assess competitors by analyzing and summarizing competitor information and trends; identifying sales opportunities.

3. Engage with IT Head/CIO to understand the current technology deployed and business applications used in organization with a perspective of understanding gaps.

4. Pitch for our Products and Services to schedule an appointment.

Skills Required:

1. Excellent phone communication and business correspondence skills.

2. Should have prior experience in tele-calling and generating leads.

3. Clear, concise and compelling written and verbal communication skills.

Job Title: Jr. Software Engineer (Cloud Development)

Location: Gurgaon

Job Type: Full-time

Experience: Minimum 0-1 year

About Us: C-Zentrix is a dynamic and innovative company specializing in IT Product Development.. We are committed to delivering high-quality solutions to our clients and are looking for a passionate Full Stack Developer to join our team.

Job Description: We are seeking a skilled Full Stack Developer with a strong foundation in both front-end and back-end technologies. The ideal candidate will have a minimum of 1 year of experience in front-end development using JavaScript frameworks, particularly React.js, and back-end development with PHP. Additionally, a solid understanding and hands-on experience with RDBMS databases, especially MySQL/MariaDB, is essential.

Responsibilities:

- Develop and maintain front-end applications using React.js.
- Collaborate with the design team to implement user-friendly interfaces.
- Build and maintain robust back-end systems using PHP (Core PHP, Laravel, Cake PHP, WordPress).
- Design, implement, and optimize RDBMS databases, especially MySQL/MariaDB.
- Develop technical and software design for applications.
- Manage client relationships and coordinate projects in an onsite-offshore model.
- Participate in iterative development methodologies like Agile to ensure high-quality and timely delivery of projects.

Qualifications:

- Minimum of 1 year of experience as a Front-end Developer using React.js.
- Strong knowledge of PHP and experience with frameworks like Laravel, Cake PHP, and CMS systems like WordPress.
- Proven experience in front-end web technologies including HTML, CSS, and JavaScript.
- Solid understanding of and experience with RDBMS databases, particularly MySQL/MariaDB.
- Experience in developing technical and software designs for applications.
- Strong client relationship management, project coordination, and delivery management skills.
- Familiarity with iterative development methodologies like Agile.

Skills:

- Proficiency in React.js and other JavaScript frameworks.

- Strong back-end development skills using PHP.
- Excellent database management skills with MySQL/MariaDB.
- Ability to create responsive and user-friendly web interfaces.
- Strong problem-solving skills and attention to detail.
- Excellent communication and collaboration skills.
- Ability to work effectively in an onsite-offshore model.

What We Offer:

- Competitive salary and benefits package.
- Opportunity to work on exciting and challenging projects.
- Supportive and collaborative work environment.
- Opportunities for professional growth and development.

Job Title: Junior AI Engineer

Location: Gurugram, Haryana

Company: C-Zentrix

About Us: At C-Zentrix, we are at the forefront of innovative technology, dedicated to revolutionizing industries through cutting-edge AI solutions. Our team of experts is committed to driving advancements in artificial intelligence and machine learning, fostering a collaborative and dynamic work environment. We are seeking a passionate and driven Junior AI Engineer to join our team and contribute to exciting projects that make a real-world impact.

Job Summary: As a Junior AI Engineer, you will be an integral part of our AI development team, working on a variety of projects that leverage AI and machine learning technologies. This is an excellent opportunity for a recent engineering graduate to gain hands-on experience, develop technical skills, and grow within a supportive and innovative environment.

Key Responsibilities:

- Assist in the design, development, and implementation of AI models and algorithms.
- Collaborate with senior engineers and data scientists to understand project requirements and objectives.
- Conduct data collection, preprocessing, and analysis to support AI model development.
- Implement machine learning algorithms and validate models through rigorous testing.
- Contribute to the deployment and optimization of AI models in production environments.
- Participate in code reviews, debugging, and performance optimization tasks.
- Stay updated with the latest advancements in AI and machine learning technologies and tools.
- Document processes, models, and results to ensure reproducibility and knowledge sharing.

Qualifications:

- Bachelor's degree in Computer Science or IT Engineering, Mathematics, or a related field.
- Strong foundational knowledge in AI, machine learning, and data science principles.
- Proficiency in programming languages such as Python, R, or Java.
- Familiarity with machine learning frameworks and libraries (e.g., TensorFlow, PyTorch, scikit-learn).
- Experience with data analysis and visualization tools (e.g., Pandas, NumPy, Matplotlib).
- Basic understanding of cloud platforms and services (e.g., AWS, Google Cloud, Azure) is a plus.
- Strong problem-solving skills and the ability to work collaboratively in a team environment.
- Excellent communication skills and a willingness to learn and adapt in a fast-paced environment.

Preferred Skills:

- Internship or project experience in AI, machine learning, or data science.
- Knowledge of natural language processing, computer vision, or other specialized AI domains.
- Experience with version control systems (e.g., Git).

Benefits:

- Competitive salary and benefits package.
- Mentorship and professional development opportunities.
- Access to the latest tools and technologies in AI and machine learning.
- Collaborative and inclusive company culture.
- Opportunities for career growth and advancement.

C-Zentrix is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all our Members.

Company: C-Zentrix

Desired Candidate Designation: Trainee-Jr. Executive-HR

Qualification: MBA in HR, (Mathematical Background would be an added benefit)

Experience: 0-1 years

Job: Full Time from Office (No WFH or Hybrid)

Skills

1. Excellent communication and business correspondence skills.

2. Good in mathematics.

3. Must have done IT Recruitments

4. Matured and patient in nature

5. Strong listening, understanding and empathetic skills

6. Should have hands-on experience in Payroll, compensation & Benefits, implementation of policies, PMS, Attendance Management etc.

The Job Description is as below:

1. The role involves learning and applying all the roles and responsibilities of the HR department, taking care that all work in a time bound manner.

Role

1. IT/ Non IT Recruitment

2. Taking Care of the entire employee cycle.

3. Taking care of timely and error free payrolls

4. Vendor Management

5. Taking care of all the documentation within the employee cycle

6. Data Management and Creation of Reports

7. Employee Grievance Management and Redressal

8. Employee engagement and event Management

9. Management of people, Compliances and Attendance and work hours and discipline.

Software Tester/QA Engineer

Responsibilities

You will need to do the following:

- Meeting with system users to understand the scope of projects
- Working with software developers and project support teams
- Identifying business requirements
- Project planning
- Monitoring applications and software systems
- Stress testing
- Performance testing
- Functional testing
- Writing and executing test scripts
- Running manual and automated tests
- Testing in different environments including web and mobile
- Writing bug reports
- Reviewing documentation
- Working towards departmental and project deadlines
- Quality assurance
- Providing objective feedback to software development project teams
- Traveling to different project sites

Knowledge And Skills

You are required to have

- Good Knowledge in JAVA
- Solid knowledge in SQL
- Strong verbal and written communication skills with the ability to liaise with a variety of stakeholders
- Problem solving skills
- The ability to work under pressure
- Attention to detail
- Competent technical skills
- Aability to work in a team and individually
- Organizational skills with the capability of working towards tight deadlines
- Passion for technology.

Education And Experience

Bachelor's or Master's degree in Engineering(CS & IT Only) or MCA, minimum 1-4 years' experience.

1. Position: Jr. Tech. Support Engineer

Organization Name: **Towards Vision Technologies P Ltd**

Company Profile

Towards Vision Technologies Private Limited is the leading telecom product development company with expertise in developing product on VoIP and TDM. Over last 9 years it has established itself as the front runner in developing software products in telecommunication and has successfully launched the entire contact center suite by the name of C-Zentrix which incorporate all the components of the telephony application like ACD,IVR, Predictive Dialer, Voice logger, CRM, MIS reporting etc. We are looking for dedicated professionals with innovative mindset to be a part of our very fast growing organization with multiple telecom products in pipeline.

Job Description / Responsibilities:

We are looking for a Support Engineer who will be responsible for the Installation of the Linux Operating system on server's onsite and provide the technical support on Software application installed on Linux server.
Candidate will be responsible to provide technical support to the clients for C-Zentrix, support will be on call, onsite, online using the software application and troubleshooting on Operating system, networking & Database [MYSQL] related issues.

Desired profile of the candidate

Good knowledge of Linux Server Installation process & command line.
Good knowledge of relational databases like My SQL
Good knowledge on the Networking, SIP and VOIP gateways like Audio Code, IP Phones, PRI Gateway.
Experience in the Technical Support.
Hands on experience on the Remote access tools like Team Viewer, Ammyy Admin, Remote Desktop.
Good oral and written communication skills.
Should be comfortable to work in shifts (24x7)

Functional area

Support

Desired work experience (in complete years):
Minimum: 0
Maximum: 1

Bond Period: 2+ years.

Location: Gurgaon (Work from office)

Salary(CTC): 2.93 LPA (For Freshers)

Marks required in 10th and 12th class: 70% overall

Marks required in Graduation: 70%

Jr. Software Engineer (PYTHON)

Responsibilities

You will be responsible for

- Working on live projects that are currently being developed in our company.
- Delivering scalable, low latency, and high-performance ML solutions, usage of python, for different products
- Building ML pipelines end-to-end, including stages such as data pre-processing, model generation, cross-validation, and active feedback
- Building efficient systems for processing large amounts of data; be proficient with distributed programming frameworks like Linux
- Driving solutions and implementation leveraging different open source libraries and distributed systems
- Working closely with Data and come up with scalable system and model architectures for enabling real-time ML/AI services
- Liaoning with engineers from other product teams to build solutions and drive adoption

Knowledge And Skills

You will need to have

- Strong knowledge in Data structures and algorithms, Database concepts
- Good oral and written communication skills, analytical and problem-solving skills
- Hands-on programming experience in JVM languages and Python
- Experience in building scalable, high-performance, low latency systems
- Background in big data tech, streaming applications and knowledge regarding open source
- Prior experience in building and deploying ML systems

Education And Experience

Bachelor's or Master's degree in Computer Science, minimum 1-3 years' experience

Bond Period: 2+ years.

Location: Gurgaon (Work from office)

Marks required in 10th and 12th class: 70% overall

Jr. Software Engineer (PHP)

Responsibilities

We are looking for a PHP developer who is dedicated to his craft, writes code that can hit the ground running. We need you to

- Write high standard codes, in a timely and scalable way that improves the code-base of our products in meaningful ways.
- Be part of a creative team that is responsible for all aspects of the ongoing software development from the initial specification, through to developing, testing and launching.
- Communicate, present, negotiate and refine your messages to the people you work with to sell and gather adoption of your idea.
- Deliver and understand how to take your design to code and how it translates when in the hands of users.

Knowledge And Skills

- Experience in core PHP
- Good knowledge of web technologies including HTML, CSS, Javascript, jquery, AJAX etc.
- Good knowledge of relational databases like My SQL, version control tools and of developing web services
- Passion for best design and coding practices and a desire to develop new bold ideas.
- Strong coding skills in PHP, Redis, Queues
- Should have UI knowledge - competent to write full stack coder, knowledge in React and GoLang.
- WebSocket development knowledge is a must.
- OS: Linux
- Excellent interpersonal, verbal, and written communication skills

Education And Experience

Bachelor's or Master's degree in Computer Science, 0-3 years' experience

Bond Period: 2+ years.

Location: Gurgaon (Work from office)

Salary(CTC): 2.93 LPA (For Freshers)

Marks required in 10th and 12th class: 80% overall

Marks required in Graduation: 80%

Jr.Software Engineer (C)

Responsibilities

We are looking for a C, C++ developer who is dedicated to their craft, writes code that can hit the ground running. We need you to

- Write high standard codes, in a timely and scalable way that improves the code-base of our products in meaningful ways.
- Be part of a creative team that is responsible for all aspects of the ongoing software development from the initial specification, developing and launching.

Knowledge And Skills

- Extremely good programming skills in C and C++
- Very good knowledge in Telephony Engine, VOIP, PRI networks.
- Very good programming knowledge in Python
- WebSocket development knowledge is a must.
- Very good knowledge in the backend technology - MySQL, PHP, JavaScript, Redis, Queues.
- OS: Linux
- Excellent interpersonal, verbal, and written communication skills

Education And Experience

Bachelor's or Master's degree in Computer Science, 0-5 years' experience.

Marks required in 10th and 12th class: 80% overall

Marks required in Graduation: 80%