

ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA Office of Corporate Relations & Alumni

Ref. No. IKGPTU/CRA/ 83

Dated Feb [23] 2024

Directors/Principals All the University Campuses, Institutes & Colleges Affiliated with IKG PTU

Sub: Realty Assistant Pvt. Ltd. - Joint Campus Placement Drive.

Dear Sir/Madam

I K Gujral Punjab Technical University invite students of its campuses & affiliated colleges to participate in Realty Assistant Pvt. Ltd. – Joint Campus Placement Drive as per the below mentioned details:-

Designation	:	Sales Executive (Details attached)	
Course/ Stream	:	B.Tech/M.Tech (CSE/CoE/SE/ECE/CE/ME/EE/IT)/ BBA/ BCA/ B.Com/ B.Sc/MBA/MCA/M.Sc	
Salary Package	:	For UG:- 5.12 LPA (Details attached) For PG:- 5.60 LPA	
Batch Eligible	:	2024 passing out	

Interested students may register at the below mentioned link:-

https://docs.google.com/forms/d/1_OZIB8e7VTDG3PuCWXkHe1p74OIJuzbLxSXoFQl_NP8/edit

You are requested to kindly direct the Training & Placement Officer/Coordinator of your college/campus to share the information with the concerned students. Last date of online registration is Feb 27, 2024 before 1300 hrs.

Date, Time & venue of the placement drive will be informed later on.

With profound regards,

Er. Navdeepak Sandhu Deputy Director (T&P)

"Propelling Punjab to a prosperous Knowledge Society"

I.K. Gujral Punjab Technical University

Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580, 282549 E-mail : placements@ptu.ac.in Website : www.ptu.ac.in

Salary Annexure

	B.	Tech	MBA	
Salary Component	Monthly	Yearly	Monthly	Yearly
Basic	14000	168000	16000	192000
Others	2000	24000	3000	36000
Special Allowance	5000	60000	6000	72000
Gross (A)	21000	252000	25000	300000
Business Suit Allowance	0	30000	0	30000
IT Support Allowance	0	30000	0	30000
Retention Bonus **	0	200000	0	200000
В	21667	260000	21667	260000
Annual Remuneration(A+B)	42667	512000	46667	560000

Retention Bonus:

Please Note: - The eligibility criteria to avail the Retention Bonus of 2 lac is to complete two years in the organization. But on a good faith we will be releasing the same as per points given below:-

- 30% of 2 Lac on the completion of 1st year
- 70% of 2 Lac on the completion of 2nd year



www.realtyassistant.in

We are Realty Assistant

A distinguished member of the renowned Viraaj Ventures group of companies, we are a real estate advisory and consultancy trusted by thousands of residential, commercial, and industrial investors for trustworthy end-to-end solutions. We work with the shared vision of providing top-notch services in India and globally, enabling our clients to get superior solutions and tangible results.



INDIA | USA | CANADA | UAE | SINGAPORE

Delhi NCR | Lucknow | Kanpur | Ghaziabad | Patna | Ranchi | Kodarma | Mumbai | Pune | Bengaluru | Hyderabad | Chennai

#WorkspaceCulture

















#BeyondBoundaries















#FestiveFireworks

















Founder & CEO

A true thought leader, philanthropist & successful entrepreneur, Mr Ankit Aditya Pradhan is a source of inspiration for many young people who aspire to make it big in their lives. Everyone, including industry leaders, has recognised Mr Ankit Aditya Pradhan's commitment to entrepreneurial spirit. This year's coveted 40Under40 Award went to Mr Pradhan for his deep experience, expertise, and empathy. Mr Ankit Aditya Pradhan was also honoured by the American business magazine Entrepreneur Today with the 35Under35 Award. 35 Under 35 is a prize that acknowledges the contributions of industry leaders

The walk of a first-generation entrepreneur was far more challenging for him as he had his own set of challenges & did not know what to expect. Understanding the breadth & depth of risks involved, he continued to invest in newer opportunities & pitching new ideas rather than copying some other workable product. After several failed attempts at diversifying his business, he decided to follow his love & passion for Real Estate. He invested an ample amount of time & aligned himself with experienced industry stalwarts to establish Realty Assistant as an enterprise that works beyond the idea of simply buying & selling properties & help clients with end-to-end property management. This was achievable since he had an in-depth understanding of what it takes to succeed in a sales environment with a heart of a powerful leader.



Awards & Recognition









General Partners and Roman Ready Associated Put 126









Certification







GOLD

(FY 2021-22)

Presented to

August, 2021







Hindustan Times

India can be the epicentre of global investments, says Ankit Pradhan



- Die halp of Maeries of Daryse of Geniang are density the need affected. Chin samp ladvak andt al 'Darwij and Tauman, Hangkhilly, F.K.R. Externationen, Ant maelike, 'Water local, IT, Artisi are sufficting Huger Steern, and there is no califier (1) of Darys and respect
- to the involtant actions in and the work, belie has test with geneticity with
- unit. The contraineers of 124/12 print for present profit is advanced by for barrian intertent, italia walid for the log-bat or 3 aimedy for plans in tone

to placing powerses, and a well be the optimal of a simulation of the place response oper-timation of powerses of place place of the optimal of the constraints of the optimal results are used on the basis with the method theorem (see the COSE matching the plant theorem that are the place that well as the plant of the cost of the plant theorem (see the plant theorem (see the angle of the place of the plant of the cost of the plant of the plant of the plant theorem (see the angle of the plant of the plan

PRESS

NET WORK

OF INDIA

PNI

"Not sold him halfs faced of having inglish-station interand, that immediately between any little would chan? in shared automa Mar Saura Sarra anana

And and its defines of their probation and style shut is before a single money.

sugging obtains in palacer. Postforenauer, Includenauer, in tell burner was and my to-thirry had shares



duting, repricially in operad wanness processing

and it's that there a bad information are pro-

i salistudde, millens natulteres erimaing 6 lands (6 Bernard The order in a a first constitue of state converse

Media





MAR DAVIDS TO DESCRIPTION FleFilyNews

Realty Assistant contains 'First Day of Length' wander away policy

and approximate larkers. The form-basis is an advectory-more an disobrandary

This speet is special for one. Road once could us and down introducers about what has seen if the

in pietal Here is what is being and an the subject, important details you should here. It is important news for yo The influtive, the first in the staunch property sector, largers to manufacture a piece outure that order

.....

Paulies, for OWI and Paulies of Really Subsense soil, "Even Enough has services Really instatent's determined to made a sound balan party for fragming







you very good quality in our news. The latest and greatest sees can only be housd on Platflyheevs.com. Durif. loget to us to safe! Only we can give you the test information. We're importal and independent, and every day we unale districtive, workt-claim projective and content which refurst extende and enterlate refuses of pecale in the around the world. We are here expectally for you?

try and company and read The Shifting Technological Paradigm Promoting the Economic Resurgence Of the







Although brimming with measure presented, the real wears is substand how walking Its the property for to lock of transporters building to beening accession which the industry. Economic regulations to one Ministers propint if a fact third access surpluse to the country of the splitcharm and manufacturing.

But the serverses of series impediences is the larger of a data has induciones and enforcement implications are the source of great environment in the growth of the socials for transmus, the many dury securit his generated review man a splits of a " per and in the part which item on sligs with the source of

No. welfor has a physicanal impact with egovernments provid involve net considered to the group demonstry product. Nexue, the regardler groups of young deep meteorigits the group. The waters of many story pars for a particul boost in the real sense wetter which can measuring theoptical continues to here an adhedable perspects.

The elderground disaggregated secondary market owing to lack of information, produc constituted schemes but the the agency agent model portailers in the regulated real more no

tional according searcher to the weak of the lase. According to this model, and it on the industry is under the antiselike agency when they are accountable for

A analise structure on the secondary market will secure a well defined concentration elementing any tensels of contract. Research of these impediates the di contract conclusive to the assume vector of the action, canding up the consignment of the dist similar

he proceived from the enargie of Subar. Warrs over the place see, processparation, considered as an antiseven libring offings with an unselected of finate hanging on a dense, and binate spins or a lower presenting industriaries development, making it is

invalues had, in another sing the tangle terrule time a paradher. A sense man, manada andre manada manada ante andressa antestata

> Inclusion . 1.00 time harts inese.

vahoo/finance Personal Editoria

Realty Assistant incorporates 'First Day of Period' leave policy

Distantial 2001 - Your shad

In Protocols

Monibal, Dec 23 (PTI) in a bid to promote inclusive work culture, real estate advisory Firm Baulty Assistant has introduced FOP (First Day of Period) policy, giving leave to the women employees during menutruating days.

Realty Assistant, which has close to 50 per cent women employees, has designated 12 hours in a calendar year order this policy. The company employs 110 people: The initiative, the first in the real estate sector, aires to build a work culture that undersitands and appreciates women, the company said in a statement on Wednesday.

By this policy, the company wants to extend the much-needed support to working women from the system, it added. "Women are a valuable asset to our organization. They perfectly don the role of managers and can even multitask flawlessly. We realized the need to provide them with ideal working environment to realize their potential to the fullest," Realty Assistant Founder and CEO Ankit Aditya Prachan said.

In addition to incorporating period leave, the firm has also made certain amendments to ensure employee welfare during the difficult times of COVID-19.

For the complete realization of the initiative, 100 per cent salary was paid to the employees to support the entire organization during these unprecedented times, it added PTI SM ANU ANU

Outlook THE NEWS SCHOLL

Realty Assistant incorporates "First Day of Period" leave policy

-

B. his print, its imagener brast is second the most assets? oppose to working brasin long the control, I give Name on a balance and is not reprojective. They perfectly due for him of memory and instruction

HRWorld.com

Real estate advisory firm Realty Assistant introduces menstrual leave policy

The First day of Period policy is exclusive of the other polici and such Neves which is there to allowabledge the faith the organitation masses in its anoran imployees according to a protoment.



their menutruation days to

give them relief from the physical and mental disturbance they face sharing. periods.

According to the statement, the FOP policy is exclusive of the other paid and sick leaves which is there to acknowledge the faith the organisation invests in the sources employees. As per the company policy, Realty Assistant has designated 12 leaves in a calendar year.

Askitt Adorps Prinflum, Founder and CEO of Realty Assistant, said, "Women and a subable asset to our organisation. They perfectly don the role of assesagers and can even multitask flawlensly. We evalued the need to provide them with an ideal working myleometric to realize their potential to the follest."

The paties offers flexibility depending on the employees' nexth based on the cotions whether they want to work from home or want to stay in the workplace under circumstances which encourages the conduct of the employee. In this case, employees are entitled to a marknum of 6 paid work from home per calendar year (pon-rata, non-consulative) in the event of isability to perform work duties because of sumstraation and menupaese, and their associated symptoms.

Hasting a discrise antidentsy base with a someticus puridier of ground 50. seement, the initiative by Realty Assistant builds a work culture that understands and appreciates womanhood, and the framing of policies extends the much-orealed sopport to working scoure from the system, the statement said. statement sald.

Follow and connect with us on Twitter, Facobook, Elalardin, Yoombe

\$APN NEWS

DESIGN NEWS ACCESS TO A DOCUMENT OF DESIGNATION ADDRESS AD

Realty Assistant awarded Best Property Management Firm by Estate Awards and Summit Painted in Demotrar 5, prom

New Yolfs: help along a providing tempolari entrance unitation Realty Accentust, a shall where then ex-Builty below hering a flowingly indeed and up of the laboration integrated walking and property man the protocol of the second structure of the protocol compared with the second se 16 December, Antol Addin Prachas, Berl 20 and Franke of Backy Aminton with Tree Briegh Dece el principal construient teller entres ensaines. Re-colora code articles i a la polo de constituent de la verifi, Body Andriani cina la por de Briani (Big tella Indiani; la De ogniti eseguiña, el De artic Through their sectors their includes a descent of the node a constitution space that thereinstein it which diversity on a start of a parameter which it is the

CORCECTION OF T

Hindustan Times

NOIDA POISED TO EMERGE 111:(0 HUB

With several hometics whenever real create services concursor — the matager prepring pases to floates in starting of count 24, 757 per repairs float. After Connece Restle matching 62, 100 per separate faint application tys Puelos, Render reache office of Bolty







We are Hiring: Sales Executive Job Description

- » Aptitude to learn in a fast-paced industry
- » Conduct market research to identify selling possibilities and evaluate customer needs
- » Prepare and deliver appropriate presentations on products and services
- » Participate on behalf of the company in exhibitions ,events or conferences
- » Strong sales ability, business acumen, and commercial awareness to identify emerging market trends
- » Initiate repeat sales by follow-up phone calls from existing customers
- » Connect with leads via outbound calls to engage and convert them into business opportunities
- » Identifying emerging markets trends to stay ahead of competitors
- » Arrange meetings with potential clients and see to their conversion, ensuring business for the company
- » Nurture prospective clients and leads for results

We are Hiring: Sales Executive Required Skills

- » Must be result-driven, passionate, willing to walk the extra mile to convert potential customers into tangible gains for the company
- » Excellent communication, interpersonal, and customer service skills
- » Strong leadership abilities and patience to deal with challenging situations
- » Explore sales opportunities through cold calls, networking, social media etc.
- » Good time management, strategic planning, and organizational skills