



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Office of Corporate Relations & Alumni

Ref. No. IKGPTU/CRA/20.....

Dated Feb/15/2024.

Directors/Principals
All the University Campuses, Institutes & Colleges
Affiliated with IKG PTU

Sub: Gainers India – Joint Campus Placement Drive.

Dear Sir/Madam

I K Gujral Punjab Technical University invite students of its campuses & affiliated colleges to participate in Gainers India – Joint Campus Placement Drive as per the below mentioned details:-

Designation : Sales Executive (**Details attached**)
Course/ Stream : BBA & MBA
Salary Package : 4.60 LPA
Job Location : Gurgaon
Batch Eligible : 2023 passed out & 2024 passing out
Selection Process : Interview

Interested students may register at the below mentioned link:-

https://docs.google.com/forms/d/14l0F_n3zA-6deh6QW5Z8Qw_PiIKGG4wY55WwpwE1lfU/edit

You are requested to kindly direct the Training & Placement Officer/Coordinator of your campus/department to share the information with the concerned students. **Last date of online registration is Feb 19, 2024 before 1300 hrs.**

Date, Time & venue of the placement drive will be informed later on.

With profound regards,


Er. Navdeepak Sandhu
Deputy Director (T&P)

“Propelling Punjab to a prosperous Knowledge Society”

I.K. Gujral Punjab Technical University
Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580, 282549
E-mail : placements@ptu.ac.in Website : www.ptu.ac.in

JOB DESCRIPTION

SALES EXECUTIVE

ABOUT GAINERS INDIA

Gainers India is Real estate company, dealing in residential as well as commercial properties. We are channel partners for multiple brands such as M3M, BPTP, Whiteland, Anant Raj, Signature etc.

We can provide invaluable assistance in buying or selling a property. We have the knowledge, experience, and resources to guide you through the process and ensure a successful outcome. We can help you save time, money, and stress while making sure everything is done properly and on time.

LOCATION

DLF Corporate Greens, Office No. 1001, 10th floor, tower 4, Sector 74, Gurgaon, Haryana

KEY RESPONSIBILITIES

- Convincing prospective clients.
- Manage your client base through excellent follow up on leads for existing and new clients.
- Achieve or exceed revenue targets.
- Sending details of new properties on the market to people in your database.
- Working actively on the scheduled appointments with clients.
- Intermediate negotiation processes, consult clients on market conditions, prices, legal requirements and related matters, ensuring fair & honest dealing.
- Generate leads through canopy activities and other promotional activities.

QUALIFICATION & REQUIREMENT

- Final year student or recent graduates in business, marketing, or related fields.
- Strong communication skills and presentable according to service industry standards
- Comfortable to attend face to face client meetings
- Proficiency in Microsoft Office tools
- Previous internship experience is an advantage

COMPENSATION (during probation)

3 Months of probation with compensation of ₹2,00,000 to ₹3,00,000 depending upon interview

MONTHLY COMPENSATION (after probation)

Full-time position as Sales Executive with a minimum annual compensation of ₹4,60,000/-.