



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ  
I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA  
Office of Corporate Relations & Alumni

Ref. No. IKGPTU/CRA/67.....

Dated Oct/25/2023

Dean (Academics)/Directors  
All the University Campuses  
I K Gujral Punjab Technical University

**Sub: RegisterKaro – Campus Placement Drive.**

Dear Sir/Madam

I K Gujral Punjab Technical University invite students of its campuses to participate in RegisterKaro – Campus Placement Drive as per the below mentioned details:-

Designation	:	Business Development Executive
Course/ Stream	:	B.Tech (all streams)/BCA/BBA/B.Sc (all streams)
Salary Package	:	5.50 LPA to 8.00 LPA
Job Location	:	Gurugram
Batch Eligible	:	2024 passing out
Selection Process	:	Interview

**Interested students may register at the below mentioned link:-**

[https://docs.google.com/forms/d/1-WpIwdZ4rpr-5U0Q\\_I1d\\_RHZWNlwNsr-IDIMlbvWQl0/edit](https://docs.google.com/forms/d/1-WpIwdZ4rpr-5U0Q_I1d_RHZWNlwNsr-IDIMlbvWQl0/edit)

You are requested to kindly direct the Training & Placement Faculty Coordinator of your campus/department to share the information with the concerned students. **Last date of online registration is Oct 30, 2023 before 1100 hrs.**

**Date & Time of the campus placement drive will be informed later on.**

For any further queries, you may please call Dr. M S Bedi, Assistant Director (T&P) @ +91-9478098076.

With profound regards,

  
Er. Navdeepak Sandhu  
Deputy Director (T&P)

**“Propelling Punjab to a prosperous Knowledge Society”**

**I.K. Gujral Punjab Technical University**

Jalandhar-Kapurthala Highway, Kapurthala -144 603. Phone : 01822-282580, 282549

**E-mail : placements@ptu.ac.in Website : www.ptu.ac.in**

## Job Description-BDA

**Job Title: Business Development Associate**

**Location: gurugram haryana**

**Qualification- Graduated**

**Job Type: Full-time**

**Start Date: Immediate**

**About the Company:** Registerkaro is a leading provider of finance accounting and taxation services, dedicated to assisting businesses in their formation and compliance needs. We offer comprehensive solutions to help clients establish their companies, navigate the legal requirements, and ensure compliance with mandatory filings.

**Job Summary:** This role requires excellent communication skills, strong problem-solving abilities, and a deep understanding of legal and compliance requirements.

### **Responsibilities:**

- The ideal candidate will lead initiatives to generate and engage with potential customers of the company.
- This candidate will be focused and have strong communication skills.
- Pitch to decision-makers and close deals
- Convert leads to revenue-generating projects with monthly targets
- Should be able to pitch the service offerings in a concise and effective manner

### **Requirements:**

- Any graduate or Postgraduate
- Languages spoken: English and Hindi (Mandatory)
- Independent worker: proactive and responsible, with the ability to learn rapidly and are comfortable with technology

**Fixed pay 5.5- 8.0 LPA**

**Incentives based on target achievement**