



ਆਈ. ਕੇ. ਗੁਜਰਾਲ ਪੰਜਾਬ ਟੈਕਨੀਕਲ ਯੂਨੀਵਰਸਿਟੀ ਜਲੰਧਰ, ਕਪੂਰਥਲਾ
I. K. GUJRAL PUNJAB TECHNICAL UNIVERSITY JALANDHAR, KAPURTHALA
Office of Corporate Relations & Alumni

Ref. No. IKGPTU/CRA/ 38

Dated Dec/01/2020

**Directors/ Principals
All the University Campuses/ Colleges & Institutions
Affiliated to IKG PTU**

Sub: Jaro Education (www.jaroeducation.com) - Joint Campus Online Placement Drive.

Dear Sir/ Madam

I K Gujral Punjab Technical University invites your institute to participate in Joint Campus Online Placement Drive of Jaro Education.

Following are the details:

Designation	:	Career Development Executive/Officer
Job Location	:	Mumbai, Bangalore, Noida, Gurgaon, Pune, Hyderabad & Chennai
Salary Package	:	Details attached
Course/Stream	:	BE/B.Tech/BCA/B.Sc/MBA/MCA/M.Sc/M.Tech (Any Specialization), B.Com/BBA/BBM/BA/MBA/M.Com
Batch Eligible	:	2021 passing out
Selection Process	:	Group Discussion, Interview & Skype interview

Interested students may please be directed to register at the below mentioned link at:-

<https://docs.google.com/forms/d/e/1FAIpQLSfkQF6AUHqvF27Uj-1Rbmf5knWHLqBXuZ1kFP0a1ZXLVZn9uw/viewform?vc=0&c=0&w=1&flr=0>

Date & Time will be informed later on.

For any queries you may please call Mr. Mrigender Singh Bedi, Assistant Director (CR&A) at +91- 9478098076.

With profound regards,

**Deputy Director
(Corporate Relations & Alumni)**

"Propelling Punjab to a Prosperous Knowledge Society"

I.K. Gujral Punjab Technical University

Jalandhar-Kapurthala Highway, Kapurthala-144 603 Ph : 01822-282580

Email : placements.ptu@gmail.com Website : www.ptu.ac.in

Company Brief:

JARO Education is one of the leading service platforms, catering to the needs of working professionals by offering them varied choices in management programs for pursuing the course online. With various academic achievements and accolades, Jaro is known for providing students with one of the most Innovative & Successful Online MBA programs in India. Within **10 years** we have enrolled more than **1,50,000** working professionals for Online MBA program.

Jaro Education is a leading Ed-Tech company and pioneer in the executive education space catering to various B-Schools, Universities, and premium Institutes nationally and internationally, having deep corporate connections.

“Jaro is awarded with Best Employer for Career Development and Leadership Grooming”

By Employer Branding Awards (EBA) in February 2016.

We have received prestigious National Level awards for our exceptional contribution in education industry.

Website: www.jaroeducation.com

Academic Partners:

- IIM, Ahmedabad
- IIM, Trichy
- ITM, Ghaziabad
- Dayanand sagar University, Bangalore
- Alliance University, Bangalore
- Bharati Vidyapeeth Deemed University, Pune
- Guru Nanak Institute of Management Studies, Mumbai
- Welingkar Institute of Management
- iFEEL, Lonavala (Full time B-school)

Designation: Career Development Executive/Officer-

Job Description: (70% inside sales & 30% outdoor meetings)

- Achieving enrolment targets (End to End sales).
- Lead generation through cold calling.
- Identifying suspects and prospects.
- Meeting & Counselling prospective students (mostly working executives in various industries).

Work days – Monday – Saturday (Sundays fixed off)

Remuneration details for a fulltime post graduate:

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
	1 st Month	4 th Month onwards	1 st Month	4 th Month onwards
Target				
Fixed Component	Rs.30,000	Rs.50,000	Rs.30,000	Rs.40,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.15,000	Rs.15,000	Rs.15,000	Rs.15,000
Performance cum Continuity Bonus	Rs.2,500	Rs.2,500	Rs.2,500	Rs.2,500
Total amount per month	Rs.50,500	Rs.70,500	Rs.50,500	Rs.60,500
Components				
(in Rs. Per annum)	Rs.6,06,000	Rs.8,46,000	Rs.6,06,000	Rs.7,46,000

Remuneration details for a graduate:

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
	1 st Month	4 th Month onwards	1 st Month	4 th Month onwards
Target				
Fixed Component	Rs.25,000	Rs.40,000	Rs.25,000	Rs.35,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.10,000	Rs.10,000	Rs.10,000	Rs.10,000
Performance cum Continuity Bonus	Rs.2,000	Rs.2,000	Rs.2,000	Rs.2,000
Total amount per month	Rs.40,000	Rs.55,000	Rs.40,000	Rs.50,000
Components				
(in Rs. Per annum)	Rs.4,80,000	Rs.6,60,000	Rs.4,80,000	Rs.6,00,000